

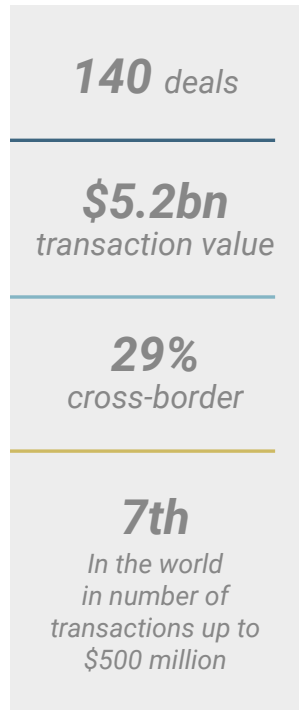
IMAP closed 140 M&A deals worth over \$5.2bn during Q1-Q3 2019

Global Performance

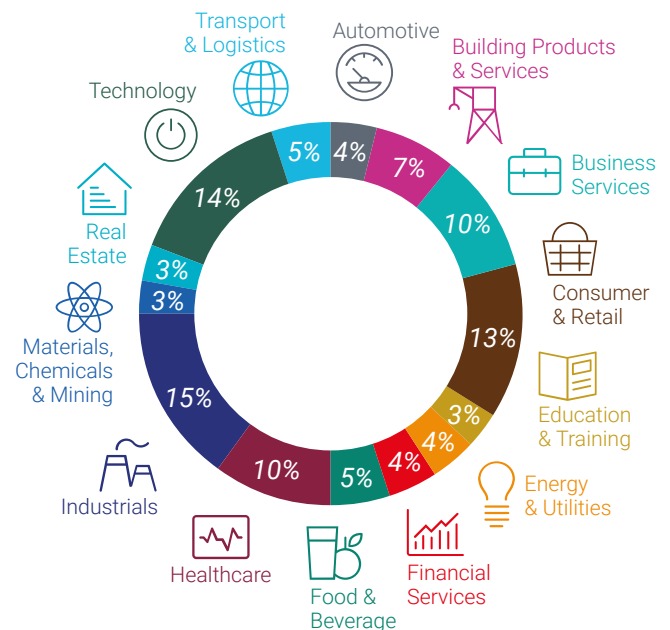
Rank Advisor

1	PwC
2	Deloitte
3	KPMG
4	Rothschild
5	Ernst & Young
6	Houlihan Lokey
7	IMAP
8	Goldman Sachs
9	Lazard
10	Sumitomo Mitsui

Ranking based on number of transactions closed in Q1-Q3 2019. Undisclosed values and values up to \$500 million.
Source: Refinitiv and IMAP internal data.



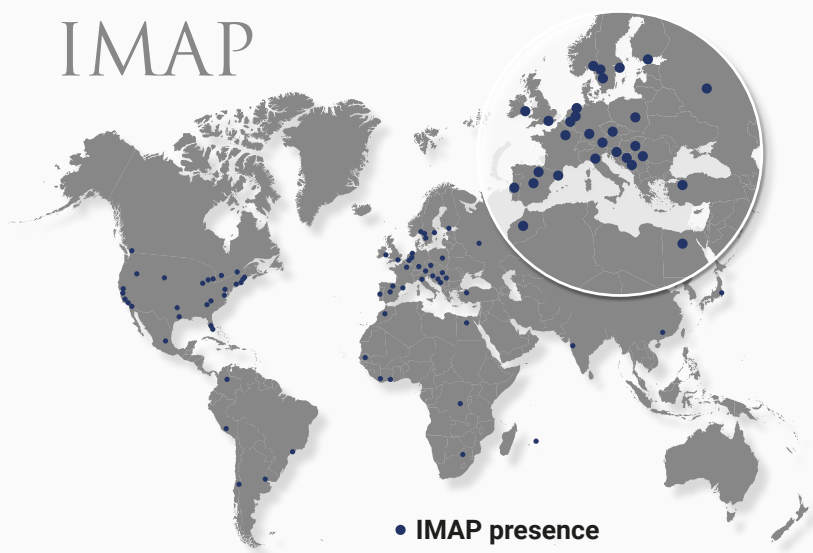
Deal Distribution by Sector Q1-Q3



IMAP closed 140 M&A deals worth more than \$5.2bn in the first three quarters of 2019. Consistent with IMAP's track record, 29% of the deals were cross-border. Deals were closed across 14 different sectors, with Industrials, Technology, and Consumer & Retail the most represented.

“Despite the clouds gathering over the world economy, business owners worldwide continued to choose IMAP partners to guide them through some of their most important life decisions.”
Jurgis V. Oniunas, IMAP Chairman

IMAP



Proven, trusted advisors with global industry experience

- IMAP is one of the world's leading mid-market M&A partnerships.
- IMAP's 60+ offices in 42 countries gives you unrivalled global reach in local markets.
- IMAP enables you to draw on the collective experience of more than 400 bankers.
- IMAP provides you with tangible insight into valuation and sector dynamics globally, and allows you to identify investors from around the world interested in growing your business.

Selected Q3 Transactions

ENERGY & UTILITIES 



Acquired Majority Control of Business Operations



COLOMBIA

IMAP
ADVISED ON PURCHASE OF COMPANY

HEALTHCARE 




FRANCE


Acquired Majority Control of Business Operations

LANDANGER

FRANCE


IMAP
ADVISED ON PURCHASE OF COMPANY

INDUSTRIALS 




UNITED STATES

Acquired 100% of Business Operations



GERMANY

IMAP
ADVISED ON SALE OF COMPANY

TECHNOLOGY 




SWEDEN


Acquired 100% of Business Operations



NETHERLANDS


IMAP
ADVISED ON SALE OF COMPANY

BUSINESS SERVICES 



ITALY

Acquired Majority Control of Business Operations



POLAND

IMAP
ADVISED ON PURCHASE OF COMPANY

INDUSTRIALS 



ITALY

Acquired 100% of Business Operations



ITALY


IMAP
ADVISED ON SALE OF COMPANY

BUILDING PRODUCTS & SERVICES 



UNITED STATES

Acquired 100% of Business Operations



UNITED STATES

IMAP
ADVISED ON SALE OF COMPANY

INDUSTRIALS 




FINLAND


Acquired 100% of Shares



CZECH REPUBLIC


IMAP
ADVISED ON PURCHASE OF COMPANY

CONSUMER & RETAIL 



HUNGARY

Acquired 100% of Business Operations



HUNGARY

IMAP
ADVISED ON SALE OF COMPANY