IMAP

DEALBOOK

2017

IMAP

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2017

Contents

FOREWORD 06

ABOUT IMAP 08

10 Consumer Products & Services

22 Consumer Staples

32 Energy & Power

38 Financials

46 Healthcare

56 Industrials

78 Materials

86 Real Estate

90 Retail

96 TMT

The following pages showcase IMAP deals over the last 12-18 months, representing our collective transaction track record of delivering optimal M&A outcomes for our clients amid an ever-changing economic backdrop.

After a subdued 2016, this year started with a boom in M&A, largely ignited by a combination of excess liquidity - both in terms of debt finance as well as readily available and cheap private equity capital. The market is focused on looking for quality businesses in which to invest or to acquire and is reflected in the notable increase of private equity involvement, representing nearly 30% of IMAP transactions, up from less than 20% in previous years. While uncertainty still prevails and deal flow is not back to 2015 levels, the expectation is that momentum will remain strong - we are on track to close upwards of 170 deals across IMAP in 2017.

Jurgis V Oniunas
IMAP Chairman

"Our greatest success is represented by the long-term relationships that we have built and that continue long after the transactions have closed."

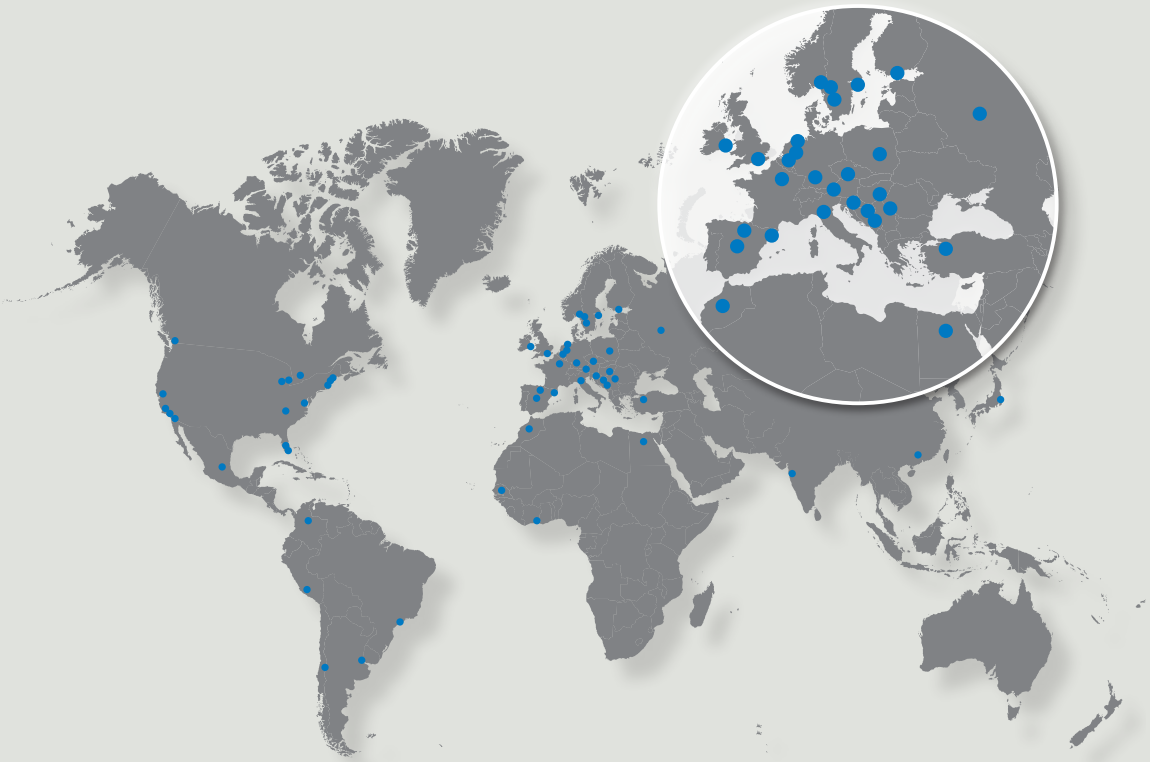
IMAP excels in the industrials sector and, combined with the number of deals in the TMT sector, account for nearly half of all IMAP transactions, with healthcare, consumer products and business services following close behind. The mid-market, specifically deals up to USD 500 million, remains IMAP's foundation and core focus. However, the breadth and scale of deals completed by IMAP member firms show we are capable of blockbuster deals as well. Our teams in Canada, the U.K., Italy and the U.S. closed 5 large deals worth an aggregate USD 6 billion in the first half of 2017.

While cross-border deals hover steadily around 35%, in reality almost every transaction harnesses IMAP collaboration and participation. Our advisors are constantly working together to leverage the collective experience of more than 350 M&A professionals for local access to trade buyers and sellers, providing relevant, strategic sector insights, and robust valuation methods from around the world.

We have strengthened our global footprint in Poland, India, Spain and the UK and we now provide a very strong capital markets offering in London and Warsaw, alongside our very strong M&A offering. Our firms continue to win awards: Capstone Partners won the "Cross-Border Deal of the Year" at the 9th Annual International M&A Awards hosted by The M&A Advisor, for advising Arnold Industries on its acquisition by Bossard. Dresner Partners was named as a finalist in Information Technology and Telecom Deal of the Year, and North America Deal of the Year for The M&A Advisor's 9th Annual International M&A Awards. Our team in Poland was named Euromoney's Best Investment Bank in Poland and they also won the Excellence award for 2017.

Still, our greatest success is represented by the long-term relationships that we have built and that continue long after the transactions have closed. We know our clients come back to us because we deliver, transaction after transaction, intimate industry-related knowledge, excellence in execution and the very best tailored M&A financial advice.

About IMAP



Argentina
Belgium
Bosnia and Herzegovina
Brazil
Canada
Chile
China
Colombia
Croatia
Czechia
Egypt
Finland
France
Germany
Hungary
India
Ireland
Italy
Ivory Coast
Japan
Mexico
Morocco
Netherlands
Norway
Peru
Poland
Russia
Senegal
Serbia
Slovenia
Spain
Sweden
Turkey
United Kingdom
United States

Founded in 1973, IMAP is one of the first and worldwide leading organizations for Mergers & Acquisitions. IMAP is located in 35 countries with more than 350 M&A advisors organized in international sector teams.

IMAP is specialized in the sale and the acquisition of companies as well as on strategic corporate finance advisory. Our customers are primarily family-owned, mid-sized companies, but also include large international corporations, as well as family offices and financial investors.

IMAP advisors successfully execute about 200 transactions per annum with a transaction volume of approximately USD 10 billion.

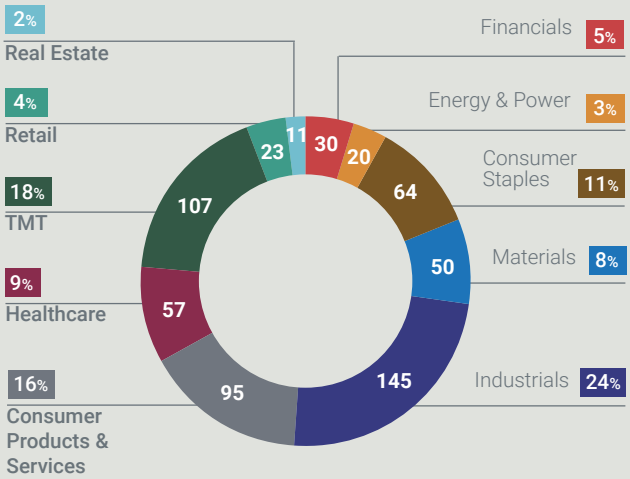
GLOBAL PERFORMANCE
H1.2017

Undisclosed Values & Values up to $500 million
(Based on number of transactions)

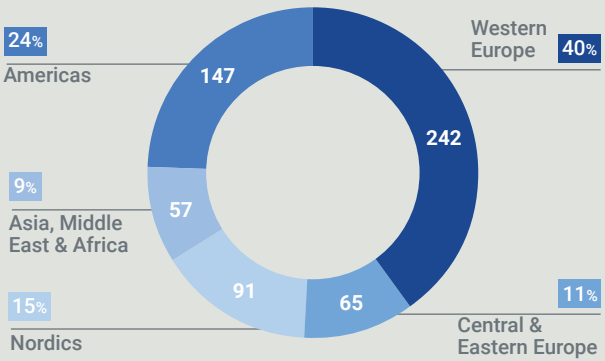
Rank	Financial Advisor
1	KPMG
2	Rothschild
3	PwC
4	Lazard
5	**IMAP**
6	Deloitte
7	Houlihan Lokey
8	Ernst & Young
9	Sumitomo Mitsui
10	JP Morgan

Source: Thomson Reuters

DEALS BY SECTOR
2014 - 2016



DEALS BY REGION
2014 - 2016



Consumer Products & Services

EDUCATIONAL SERVICES

SEB Sistema Educacional Brasileiro
Privately held education group
BRAZIL

Acquired 100% of Business Operations

Maple Bear Global Schools Ltd
International private school
CANADA

Advised on Sale of Company

Advised Maple Bear Global Schools, a Vancouver-based owner and operator of private schools, on its sale to SEB Sistema Educacional Brasileiro Ltda of Brazil, a unit of Pearson Education do Brasil SA.

EMPLOYMENT SERVICES

Main Street Capital Corporation
Private equity group
UNITED STATES

Minority Recapitalization

HW Staffing Solutions
Temp & perm staffing services
UNITED STATES

Advised on Sale of Company

Advised HW Staffing Solutions in its recapitalization by Main Street Capital Corporation. Main Street's growth equity investment will fund future acquisitions and expansion into new geographies.

1C Company
Developer and distributor of mass market software
RUSSIA

Acquired Subsidairy of the Target Company

UCMS Group
Payroll, HR and Accounting
RUSSIA

Advised on Sale of Russian Subsidiary

Advised UCMS Group, a payroll, HR and accounting firm, in its sale of a subsidiary to 1C Company, a Moscow-based developer and distributor of mass market software.

Talent Enterprise Holding BV
Secondment / personnel employment services
NETHERLANDS

Acquired 100% of Business Operations

Interimworx Beheer BV
Secondment
NETHERLANDS

Advised on Sale of Company

Advised Interimworx Beheer, a provider of human resources and executive search consulting services, on its sale to employment agency Talent Enterprise Holding.

HOME FURNISHINGS

Premium Equity Partners GmbH
Private equity company
GERMANY

Acquired 100% of Business Operations

WEKA Group
Production and distribution of garden houses
GERMANY

Advised on Sale of Company

Advised Weka on its sale to a German private equity firm. Weka is the German market leader in design and development, production and distribution of ready-to-mount wooden construction kits in the premium house and garden segment. The management team of WEKA remains invested and will continue to execute the successful development of the company.

Lagercrantz Group AB
Swedish listed technology group
SWEDEN

Acquired 100% of the Shares

Kondator AB
Developer & marketer of accessories for office workplaces
SWEDEN

Advised on Sale of Company

Advised Kondator AB on its sale to Lagercrantz Group AB. Kondator develops and markets accessories for offices and workplaces. The majority of sales are generated in Sweden, but Kondator's exports are increasing to the Nordic region and to the rest of Northern Europe.

Sievi Capital Oyj and Investors Consortium
PEG / Investor consortium
FINLAND

Acquired 100% of Business Operations

Indoor Group Oy
Largest furniture retailer in Finland
FINLAND

Advised on Purchase of Company

Advised private equity firm Sievi Capital and a consortium of investors on the purchase of Indoor Group, Finland's leading home furniture and interior furnishing retailer.

Rowley Company
Decorative window hardware and supplies
UNITED STATES

Acquired 100% of Business Operations

Fleuron Enterprises
Decorative window hardware
UNITED STATES

Advised on Purchase of Company

Advised Rowley Company, an industry leading provider of window hardware, on the purchase of Fleuron Enterprises, a manufacturer of decorative window products.

OTHER CONSUMER PRODUCTS

Champlain Capital Partners
Small and middle-market private equity fund
UNITED STATES

Acquired 100% of Business Operations

Master Cutlery, Inc.
Manufacturer of knives, swords and defense products
UNITED STATES

Advised on Sale of Company

Advised Master Cutlery, a prominent designer and manufacturer of crossbows, hunting knives, military & tactical gear and self-defense products on its acquisition by Champlain Capital, a private equity firm focused on small and middle market, niche businesses in manufacturing, consumer products, distribution and non-financial services.

SCOTT Sports SA
Manufacturer of bike and sporting articles
SWITZERLAND

Acquired 100% of Business Operations

Bergamont Fahrrad Vertrieb GmbH including their Swiss assets
Full range provider of branded bikes
GERMANY

Advised on Sale of Company

Advised BMC Group on the sale of its AG Bergamont GmbH subsidiary to Scott Sports SA, including its international activities. BMC Group is specialized in racing-, mountain- and lifestyle bikes, just as Scott Sports SA is a producer of sports goods, with a focus on the business units bicycle, winter sports, motor sports and running. The successful brand Bergamont is ideally complementing this segment in particular in Germany, Austria and Switzerland.

Airopack
Dispensive packaging
NETHERLANDS

Acquired Selected Assets of Seller Business Operations

Proficos
Co-packer of cosmetic products
BELGIUM

Advised on Purchase of Company

Advised Proficos on selling its majority part of the activities to Airopack through its subsidiary, Airosolutions. Proficos is a full-service contract manufacturer of cosmetic products, based in Belgium. Proficos will continue to work with multiple globally leading personal care brand owners, such as Beiersdorf, Laboratoires Urgo, Omega Pharma, Lornamead, Evonik, Reckitt & Benckiser.

White Bridge Investments
Private equity fund
ITALY

Acquired Majority Control of Business Operations

Campus
Innovative functional foods ingredients market
ITALY

Advised on Purchase of Company

Advised White Bridge Investments SpA in the acquisition of a majority interest in Campus S.r.l., one of the fastest growing global innovative functional food ingredients companies. The deal has been financed by Banca Popolare di Milano (arranger) and Cariparma Crédit Agricole. The new shareholder will foster Campus' growth in international markets and enhance the organizational and commercial structure.

Champlain Capital Partners
Private equity
UNITED STATES

Acquired 100% of Business Operations

Stewart MacDonald Co.
Global e-tailer of luthier tools and guitar parts
UNITED STATES

Advised on Sale of Company

Advised Stewart MacDonald Co. on its sale to Champlain Capital Partners. Stewart MacDonald is the world's largest e-tailer of specialty tools and represents a new platform investment for Champlain, which plans to leverage the marketing and operational expertise of its principals to expand Stewart-MacDonald's iconic brands.

Bygghemma Finland Holding AB
Online building and hardware store
SWEDEN

Acquired 100% of Shares

M & M Visions Oy
Online building and hardware store
FINLAND

Advised on Sale of Company

Advised the shareholders of M&M Visions Oy, the company operating Talotarvike.com, in the sale of the shares in the company to Bygghemma AB.

New Water Capital
Private equity
UNITED STATES

Acquired 100% of Business Operations

KL Outdoor
Manufacturer of kayaks and portable toliets
UNITED STATES

Advised on Sale of Company

Advised KL Outdoor, a manufacturer of recreational equipment and portable toilets, on its sale to private equity firm New Water Capital.

R2P Pet management
Two senior management team members of the company
UNITED STATES

Acquired Majority Control of Business Operations

R2P Pet
Designer and producer of pet toys and accessories
UNITED STATES

Advised on Management Buyout of Majority Control

Advised senior managers of R2P Pet, a designer and producer of pet toys and accessories, on the buyout of a majority control of the company.

OTHER CONSUMER PRODUCTS

Mission Pets
Designer, importer and distributor of pet products
UNITED STATES

Acquired 100% of Assets

Harry Barker, Inc.
Premium pet lifestyle brand
UNITED STATES

Advised on Sale of Company

Advised Harry Barker, a premium pet lifestyle brand, on its sale to Mission Pets, a designer and distributor of pet products.

Nedac Sorbo Group
Trading and distribution of non-food products
NETHERLANDS

Acquired Business Operations

Albert Horn Söhne GmbH & Co. KG
Designer and supplier of greeting cards
GERMANY

Advised on Sale of Company

Advised Albert Horn Söhne, a designer and supplier of greeting cards, on its sale to Nedac Sorbo, a wholesale distributor of non-food household goods.

Capital Transmission
PEG
SWITZERLAND

Acquired Investment Interest in Seller's Business

Ocedis
Swimming pool sanitation and equipment products
FRANCE

Advised on Sale of Company

Advised Ocedis, a provider of swimming pool sanitation and equipment products, on its sale to Swiss private equity group Capital Transmission.

Bon Pied
Holding company
FRANCE

Acquired 100% of Business Operations

FARGEOT et CIE PodoWell
Comfort shoes for plantar pathologies
FRANCE

Advised on Sale of Company

Advised Fargeot & Cie, a manufacturer of therapeutic footwear, on its sale to holding company Bon Pied.

PROFESSIONAL SERVICES

BISNODE
EU leading credit, market & business info provider
CZECH REPUBLIC

Acquired 100% Shares of Newly Spun-off Enterprise

IS OCTOPUS, s.r.o.
CZ leading credit info assessment system
CZECH REPUBLIC

Spin Off & Sale of the New Entity

Advised IS Octopus, a leading credit information assessment system company on its sale of their newly spun off enterprise to Bisnode, a EU leading credit and business information provider.

IMP Group International Inc.
Aerospace, defence and other businesses
CANADA

Acquired 100% of Business Operations

Blue Ocean Contact Centers
High-tech business process outsourcing
CANADA

Advised on Sale of Company

Advised Blue Ocean Contact Centers on its sale to IMP Group International Inc. Blue Ocean provides customer service solutions for world-class companies who are leaders in technology, travel, retail, grocery, wellness, tourism and automotive industries. The transaction will enhance the customer contact center segment of IMP's Information Services Division.

Mid Europa Partners LLP
Leading PE fund focused on growth markets
UNITED KINGDOM

Acquired 100% of Business Operations

Customer Management Center
Largest Turkish independent call center operator
TURKEY

Advised on Sale of Company

Advised ISS, a global leading facility services provider, on the sale of its call centre activities in Turkey to Mid Europa Partners, a leading buyout investor focused on the growth markets of Central and Eastern Europe and Turkey. This divestment is part of the execution of ISS's global strategy and alignment of its business platform.

Foresight Group
Private equity firm
UNITED KINGDOM

Acquired a Significant Minority Interest

Government Grants and Tax Consultants Ltd
R&D tax credit consulting
UNITED KINGDOM

Initiated the Transaction and Advised the Vendors

Advised the shareholders of Government Grants and Tax Consultants Ltd ("GGTC") in arranging a significant minority investment in GGTC and its wider Group from private equity investors, Foresight Group ("Foresight"). GGTC provides research and development tax credit support to UK-based SMEs. The investment will support the growth of the business and aid the development of other companies in the Group.

PROFESSIONAL SERVICES

TMF Group B.V.
Financial, legal and HR admin services
NETHERLANDS

Acquired 100% of Business Operations

UCMS Group EMEA Ltd.
HR, payroll and accounting services in CEE
CYPRUS

Advised on Sale of Company

Advised on the sale of UCMS Group to TMF Group in an upfront, cash financed deal.

ABN AMRO Bank N.V.
Bank
NETHERLANDS

Provided Term Loan Facility

The Human Network Holding B.V.
Multi-disciplinary professional services firms
NETHERLANDS

Advised on Restructuring Financial Obligations

Advised The Human Network Holding B.V., a multi-disciplinary professional services firm, on restructuring financial obligations in a transaction with ABN AMRO Bank.

Relo Group, Inc.
Relocation services
JAPAN

Acquired Majority Control of Business Operations

Associates for International Research, Inc.
Provider of data and consulting services
UNITED STATES

Advised on Sale of Company

Advised AIRINC, a provider of data and consulting services to organizations as a part of their workforce globalization strategy, on its sale to Relo Group, a provider of relocation services to Japanese companies.

Private and Institutional Investors
Financial investors
HUNGARY

Acquired 26.8% of Company Shares through IPO

Duna House Holding
Real estate brokerage and investments
HUNGARY

Advised on Tender

Advised Duna House, Central-Eastern Europe's largest real estate agency holding, on the tendering of shares on the Budapest Stock Exchange, a private placement of EUR 4.6 million and a public sale of shares for EUR 3.9 million.

Moore Stephens Belgium
Accountancy and consulting
BELGIUM

Acquired Majority Control of Business Operations

Engelen & Partners nv
Accountancy and consulting
BELGIUM

Advised on Purchase of Company

Advised accounting and consulting firm Moore Stephens Belgium on the purchase of accounting services company Engelen & Partners.

Intentional Holding
Digital agency
BELGIUM

Acquired 100% of Business Operations

Linkman
Digital agency
BELGIUM

Advised on Purchase of Company

Advised Intentional Holding on the purchase of digital advertising agency Linkman.

Synergia Capital Partners
Private equity firm
NETHERLANDS

Management Buyout

The Human Network Group B.V.
Secondment employment
NETHERLANDS

Advised on Sale of Company

Advised The Human Network Group, a management consulting and secondment employment specialist, on its sale to private equity group Synergia Capital Partners.

MML Capital Partners
Investor in SMEs based in Ireland
IRELAND

Acquired Majority Control of Business Operations

Agenda Communications
Congress management and ophthalmology society
IRELAND

Advised on Sale of Company

Advised Agenda Communications, a conference management organization, on its sale to MML Capital Partners, a PE firm focused on Irish SMEs.

PROFESSIONAL SERVICES

STK IN s.r.o.
Technical inspection center
CZECH REPUBLIC

Acquired 100% of Business Operations

STK DECIN 35.02, a.s.
Car inspection centers in Usti and Decin
CZECH REPUBLIC

Advised on Sale of Company

Advised car inspection center STK DECIN 35.02 on its sale to STK IN.

TRANSPORTATION SERVICES

Keolis
World leader in public transport operations
FRANCE

Acquired 100% of Business Operations

LES COCCINELLES
Public transport operations for disabled people
FRANCE

Advised on Sale of Company

Advised Les Cocinelles, a provider of public transport operations for disabled people, on its sale to Keolis, a global leader in public transportation operations.

TRAVEL SERVICES

Interamerican Investment Corporation
Multilateral organization
UNITED STATES

Provided Growth Funding

Mountain Lodges of Peru
Provides travel experiences and manages hotels
PERU

Advised on the Placement of Debt and Restructuring of Financial Obligations

Advised Mountain Lodges of Peru on the placement of debt and restructuring of financial obligations in a transaction with Interamerican Investment Corporation.

Travel Adventures GmbH
Provider of study language travels / schools
GERMANY

Acquired 100% of Business Operations

iSt Internationale Sprach- und Studienreisen GmbH
Provider of study language travels
GERMANY

Advised on Sale of Company

Advised iSt Internationale Sprach- und Studienreisen GmbH, a Heidelberg-based language school operator, on the sale of the company to Travel Adventures GmbH.

Consumer Staples

AGRICULTURE AND LIVESTOCK

FOOD AND BEVERAGE

Wilmar Sugar Holdings
Leading agribusiness group
SINGAPORE

Acquired Investment Interest

Shree Renuka Sugars Limited
Producer of raw sugar and by-products
INDIA

Advised on Strategic Investment in the Company

Advised Renuka Sugars, an Indian producer of raw sugar and by-products, on the strategic incoming investment made by Wilmar Sugars, a leading agribusiness group based in Singapore.

Fuji Oleos America do Sul, Importação, Serviços e Comercio de Produtos Alimenticios Ltda.
Operates as a subsidiary of Fuji Oil Co., Ltd.
BRAZIL

Acquired Majority Control of Business Operations

Harald Indústria e Comércio De Alimentos Ltda.
Chocolate manufacturer
BRAZIL

Advised on Purchase of Company

Advised Fuji Oleos America do Sul, Importacao, Servicos e Comercio de Produtos Alimenticios Ltda., on its purchase of the chocolate manufacturer Harald Indústria e Comércio De Alimentos Ltda.

Gradiente
Private equity fund
ITALY

Acquired 100% of Business Operations

Buona Compagnia Gourmet
Italian company active in the fresh-food industry
ITALY

Advised on Sale of Company

Advised Assietta Private Equity Sgr S.p.A. in the divestment of 100% stake in Buona Compagnia Gourmet S.r.l., a leading Italian company active in the production of fresh potato gnocchi, spätzle, ready-to-eat sauces and other products of the Ligurian tradition.

Ardian France S.A.
Private equity fund
FRANCE

Acquired 100% of Business Operations

Irca
B2B sweet and salty products manufacturer
ITALY

Advised on Purchase of Company

Advised the private equity fund Ardian in the acquisition of a majority stake in Irca, one of the leading one-stop-shop for bakeries, pastry shops, industrial clients and Ho.Re.Ca. The transaction marks the fifth Italian investment which Ardian has made through its Mid-Cap funds.

Biscuits Bouvard
French biscuits producer and marketing
FRANCE

Acquired 100% of Business Operations

Euro Cakes S.p.A.
Sponge-based cakes manufacturer
ITALY

Advised on Purchase of Company

Advised the French group Biscuits Bouvard in the acquisition of 70% stake in Eurocakes S.p.A., a leading Italian company active in the production of sponge-based snacks. Altogether Biscuits Bouvard and Euro Cakes employ around 1,250 staff and achieve annual sales of about €260 million. Through the acquisition, Biscuits Bouvard will now earn 32% of its turnover outside France.

Monviso
Gourmet and healthy/ functional bakery products
ITALY

Acquired 100% of Business Operations

Biscotteria Tonon
Italian producer of biscuits and crackers
ITALY

Advised on Purchase of Company

Advised Monviso S.p.A., a company fully owned by the private equity fund PM & Partners, in the acquisition of Biscotteria Tonon, Italian company with an almost century-old tradition in the production of biscuits, pastry and crackers. The acquisition allows Monviso to widen its product portfolio and to create an Italian based group active in the premium bakery segment.

Charlier-Brabo Group N.V.
Distribution of food and non-food products
BELGIUM

Acquired 100% of Business Operations

Elvea
Tomato sauce producer
ITALY

Advised on Sale of Company

Advised the shareholders of Elvea S.p.A., active in the tomato sauce segment, with a leadership position with the brand Elvea in Benelux, in the disposal of 100% of Charlier-Brabo Group N.V.

Lucano 1894
Production of the famous "Amaro Lucano" brand
ITALY

Acquired 100% of Business Operations

"Limoncetta di Sorrento" trademark
Production of the famous "Limoncetta di Sorrento"
ITALY

Advised on Sale of Company

Advised Campari Group for the sale of Limoncetta di Sorrento brand and related assets to Lucano 1894 S.r.l. the owner of the Amaro Lucano brand. The business sold consists of the Limoncetta di Sorrento trademark, a lemon based liqueur brand, and 100% of the share capital of Alimenta S.r.l., owner of the plant for the production of the concentrate.

FOOD AND BEVERAGE

Aceites Borges Pont, S.A.U. (subsidiary of Borges International Group, S.L.U.)
Healthy and wholesome food company
SPAIN

Acquired Majority Control of Business Operations

Ortalli SpA.
Production of vinegar-based products
ITALY

Advised on Sale of Company

Advised the shareholders of Ortalli S.p.A., Italian family business engaged in the production of Ortalli branded premium IGP Balsamic Vinegar of Modena, DOP Traditional Vinegar of Modena and vinegar-based condiments, for the sale of a majority stake in the company to the Spanish group Borges.

Diana Holding
Moroccan industrial holding company
MOROCCO

Acquired a Majority Stake in the Company

Societe Atlantic Sardine Anchovies Tantan («ASAT»)
Producer & exporter of canned sardines & mackerels
MOROCCO

Advised on Sale of a Majority Stake in the Company

Advised Societe Atlantic Sardine Anchovies Tantan, a subsidiary of El Jabri, on its sale to Diana Holding. The group up till now was investing in sectors such as agriculture, husbandry or soft drinks. Diana Holding will invest in the construction of a sardine-mackerel manufacturing unit in Agadir. Output from this plant will be exported mostly to Europe and USA.

AS Group
Leading food and beverage producer
BOSNIA AND HERZEGOVINA

Acquired Majority Control of Business Operations

Vegafruit d.o.o.
Leading processers of vegetables and fruit
BOSNIA AND HERZEGOVINA

Advised on Sale of Company

Advised Vegafruit, a fruit and vegetable processor, on its sale to AS group, a leading food and beverage producer.

Yellow Point Equity Partners
Private equity firm
CANADA

Acquired Majority Control of Business Operations

Foley's Candies Ltd.
Chocolate manufacturer and wholesale distributor
CANADA

Advised on Sale of Company

Advised Foley's Candies, a chocolate producer and retailer, on its sale to PE firm Yellow Point Equity Partners.

Perwyn
Private equity firm
UNITED KINGDOM

Acquired 100% of Business Operations

Mellow Party
Producer of marshmallows
BELGIUM

Advised on Sale of Company

Advised Mellow Party, a marshmallow confectioner, on its sale to PE firm Perwyn.

HQ Equita GmbH
Investment company
GERMANY

Acquired Majority Control of Business Operations

WELL PLUS TRADE Holding GmbH
Sports and dietary nutrition
GERMANY

Advised on Sale of Company

Advised four majority shareholders of Well Plus Trade, a leading provider of sports and dietary nutrition with known brands Power System and Slim System, on the sale of their stake to HQ Equita, a German mid-market investment fund. The managing directors remained invested and continue to run the business.

Rotkappchen-Mumm Sektkellereien GmbH
Major German producer of sparkling wine and spirits
GERMANY

Acquired 100% of Business Operations

Ruggeri & C. S.p.A.
Renowned Italian sparkling wine prosecco producer
ITALY

Advised on Purchase of Company

Advised Rotkäppchen-Mumm, a family-owned company and leading producer of spakling wines, on the acquisition of Ruggeri, a prestigious award-winning Italian prosecco specialist.

Wagner Holding GmbH
Family Office
GERMANY

Acquired 40.87% of Business Operations

Dr. Förster AG
Natural cosmetics and superfoods
GERMANY

Advised on Purchase of Company

Advised Wagner Holding on the purchase of Dr. Förster, a manufacturer of high-quality products for natural cosmetics, organic food supplements and nature-based OTC medicines. Wagner Holding acquired a majority position in the company alongside VR Equitypartner and a private investor.

FOOD AND BEVERAGE

Pamica AB
Swedish private equity firm
SWEDEN

Acquired Majority Control of Business Operations

InCup Sweden AB
Coffee service operator
SWEDEN

Advised on Purchase of Company

Advised Swedish private equity firm Pamica on the purchase of coffee service operator InCup.

Pamica AB
Swedish private equity firm
SWEDEN

Acquired Majority Control of Business Operations

Beans AB
Coffee service operator
SWEDEN

Advised on Purchase of Company

Advised Swedish private equity firm Pamica on the purchase of coffee service operator Beans.

Idea Team Group
Player in organic food niche market
ITALY

Acquired Investment Interest in Seller's Business

Ki Group S.p.A.
Wholesale distribution of organic/natural products
ITALY

Advised on Sale of Company

Advised organic food distributor Ki Group on the sale of an investment interest to Idea Team Group, a grocery wholesaler with a presence in the organic food market.

Sodalis Group
Italian leader in the home & personal care market
ITALY

Acquired Majority Control of Business Operations

Novamex S.A.
Ecological cleaning and body hygiene products
FRANCE

Advised on Purchase of Company

Advised Sodalis Group in the acquisition of a 100% stake in Inventia S.A.S., holding of Novamex S.A., a French company leading in the production and marketing of home and personal care ecofriendly products under the brand "L'Arbre Vert".

HOUSEHOLD AND PERSONAL PRODUCTS

OTHER CONSUMER STAPLES

Perwyn
Private equity firm
UNITED STATES

Acquired 100% of Business Operations

HALO Innovations, Inc.
Safe sleeping environment products for infants
UNITED STATES

Advised on Sale of Company

Advised HALO Innovation, an award-winning leader in the design, manufacturing and marketing of infant health and safety products, on its sale to Aden + Anais, an infant fabric product producer and portfolio company of private equity firm Swander Pace Capital.

Active Capital Company
Dutch private equity firm
NETHERLANDS

Acquired Majority of the Company

Codi Group
Producer of wet wipe products
NETHERLANDS

Advised on Sale of Company

Advised private equity firm Value Enhancement Partners on the sale of Codi Group, a manufacturer of wet wipe products, to private equity firm Active Capital in a leveraged buyout transaction.

Global Cosmed S.A.
Producer of household chemicals and cosmetics
POLAND

Acquired 100% of Shares

Global Cosmed Group S.A.
Producer of household chemicals and cosmetics
POLAND

Advised on Purchase of Company

Advised Global Cosmed Group, a producer of household chemicals and cosmetics, on its sale to publicly traded Global Cosmed.

Hokuetsu Kishu Paper Co Ltd
Paper manufacturer
JAPAN

Acquired Alpac pulp mill

Alpac Forest Products Inc
Pulp manufacturer
CANADA

Represented the Seller

Advised Alpac Forest Products Inc., on its sale to Hokuetsu Kishu Paper Co Ltd. The purchase includes Alberta-Pacific Forest Industries (Alpac) pulp and woodlands operations based in Boyle, Alberta together with Alpac Pulp Sales Inc. located in Vancouver, British Columbia. Alpac operates the newest pulp mill in North America producing 650,000 tonnes of hardwood and softwood pulp annually from its 6.5 million hectare forest management area.

OTHER CONSUMER STAPLES

Blumen
Horticulture seeds, and other garden products
ITALY

Acquired Selected Assets of Seller Business Operations

Fito, DueCi, Get Off
Garden care & pet care brands
UNITED KINGDOM

Represented the Buyer

Advised Blumen Group, Italian company majority-owned by the PE fund IGI SGR, in the acquisition of the brands Fito, DueCi and Get Off, owned by the German group Henkel. Fito and DueCi are leaders in the Italian garden care market, Get Off is leader in the UK pet care market.

Oy Transmeri Ab
Importer and distributor of daily consumer goods
FINLAND

Acquired 100% of Business Operations

Ibero Oy
Importer and wholeseller of affordable jewelry
FINLAND

Advised on Sale of Company

Advised Ibero Oy, an affordable jewelry wholesaler, on its sale to Oy Transmeri, an importer and distributor of daily consumer goods.

TEXTILES AND APPAREL

Pyka Oy
Wholesaler of general sports and outdoor textiles
FINLAND

Acquired 100% of Shares

North Outdoor
Wholesaler and manufacturer of merino wool clothes
FINLAND

Advised on Sale of Company

Advised North Outdoor, a wholesaler and manufacturer of merino wool clothes, on its sale to Pyka, a wholesaler of general sports and outdoor textiles.

Energy & Power

ALTERNATIVE ENERGY SOURCES

Brookfield Renewable Energy Partners (BREP)
Renewable power platform with more than 10 KMW
CANADA

Acquired Majority Control of Business Operations

ISAGEN S.A. E.S.P
Third largest energy generating company in Colombia
COLOMBIA

Advised on Sale of Company

Represented Ministerio de Hacienda y Crédito Público de Colombia in its sale to Brookfield Renewable Energy Partners (BREP) of 57.6% of the outstanding common shares of Isagen S.A. from the Colombian government. The transaction aligns with Brookfield´s objective of building its global renewable energy business with high quality, predominantly hydro assets.

Arkados Group
Internet of Things software provider
UNITED STATES

Acquired 100% of Assets

SolBright Renewable Energy
Renewable energy design and development
UNITED STATES

Advised on Sale of Company

Advised SolBright, a renewable energy solutions design and development company, on its sale to Arkados Group, a provider of scalable and interoperable industrial Internet of Things (IoT) solutions focused on industrial automation and energy management.

Generate Capital
Renewable energy private equity company
UNITED STATES

Acquired 100% of Business Operations

Fremont Community Digester
Anaerobic digester waste to energy facility
UNITED STATES

Advised on Sale of Company / Acted as Court Appointed Receiver

Acted as court appointed receiver and advisor to Fremont Community Digester, an anaerobic waste to energy facility, on its sale to Generate Capital, a PE firm focused on renewable energy investments.

PowerStream Inc.
Regional electricity distributor
CANADA

Merged with Enersource and Horizon Utilities to form Alectra Inc.

Alectra Inc.
Electricity utility and distributor
CANADA

Alectra Simultaneously Acquired Hydro One Brampton

Advised PowerStream on Merger and Acquitision

Advised PowerStream on its merger with Enersource and Horizon Utilities to form Alectra Inc. and on the simultaneous acquisition of Hydron One Brampton. The multi-faceted transaction led to the creation of the largest municipally-owned electric utility in Canada.

JERA Co. Inc.
Leading power utility in Japan
JAPAN

Acquired 44% of Equity Interest

Cricket Valley Energy Center
Planned natural gas power plant
UNITED STATES

Advised on Investment

Advised JERA Co., a JV between Chubu Electric Power Company and Tokyo Electric Power Company, on the investment in a 1,100 MW natural gas-fired power generation project in New York State, called Cricket Valley Energy Center.

2D financial services, a.s.
Special Purpose Vehicle
CZECH REPUBLIC

Acquired 100% of Business Operations

Energo Future, a.s.
Woodchips CHP power plant, 5.8MW
CZECH REPUBLIC

Advised on Sale of Company

Advised Energo Future, a 5.8MW woodchip CHP power generator, on its sale to SPV 2D Financial Services.

Sdiptech AB
PE investing in technical infrastructure companies
SWEDEN

Acquired Majority Control of Business Operations

Unipower AB
PQ measurement and smart grid system products
SWEDEN

Advised on Sale of Company

Advised Unipower, a technological leader in the area of power quality measurement and smart grid system solutions, on its sale to Sdiptech, an engineering company and provider of niche technical services and products for urban infrastructures.

Undisclosed Buyer
Family Office
SPAIN

Acquired 100% of Business Operations

Saltos del Tiétar
Production of electricity with four mini hydro plants
SPAIN

Advised on Sale of Company

Advised Saltos del Tiétar, an electricity producer with four mini hydro plants, on its sale to an undisclosed family office.

POWER

BHP Billiton
Mining group
AUSTRALIA

Secured long-term power based on the construction of a new combined cycle power plant

Kelar S.A.
Power generator
CHILE

Financial Advice on Bidding Process

Acted as financial advisor to BHP Billiton on the bidding process to secure long-term power based on the construction and operation of Kelar (517 MW) combined cycle power plant.

BluEarth Renewables
Focused on commercial scale renewable energy development
CANADA

Acquired 100% of Business Operations

Tyson Creek Power Corp
Operates a hydroelectric power generation facility
CANADA

Advised on Sale

Advised Tyson Creek Power Corp, a hydroelectric power facility on its sale to BluEarth Renewables. Tyson has a peak capacity of 9.3 megawatts, and a long-term Electricity Purchase Agreement with BC Hydro for its energy production, extending to 2049. As an independent renewable power producer, BluEarth's goal is to build, own and operate wind, run-of-river hydroelectric and solar generation projects across North America.

Undisclosed Buyer
Multi-commodity wholesale and trading
SWITZERLAND

Acquired Selected Assets of Seller's Business Operations

Repower Romania
Supplier of electricity and services to SMEs
ROMANIA

Advised on Purchase of Company

Advised an undisclosed Swiss-based commodity trading company on the purchase of Repower Romania, a supplier of electricity and power services to SMEs.

TRANSPORTATION AND INFRASTRUCTURE

Rosneft NK
Major Russian integrated oil company
RUSSIA

Acquired Majority Control of Business Operations

Lavna Oil Terminal
Oil terminal in Murmansk
RUSSIA

Advised on Sale of Company

Advised on the sale of the Lavnia oil terminal to Rosneft, Russia's leading integrated oil company.

WATER AND WASTE MANAGEMENT

Pure Technologies
Develops technologies for water pipelines
CANADA

Acquired 100% of Business Infrastructure

Wachs Water Services
Water flow control maintenance & support
UNITED STATES

Advised Company on Sale

Advised Wachs Valve and Hydrant Services, LLC ("Wachs Water Services") on its acquisition by Pure Technologies Ltd. Wachs Water Services is a leading provider of flow control maintenance and support, leak detection and related asset management services to the water sector in the United States.

Empresas Públicas de Medellín E.S.P.
Multi-utility provider of regulated services
COLOMBIA

Acquired 100% of Business Operations

Aguas de Antofagasta S.A.
Water company serving Antofagasta Region, Chile
CHILE

Advised on Purchase of Company

Advised Empresas Publicas de Medellin, a multi-utility provider of regulated services, on its cross-border acquisition of the water company Aguas de Antofagasta, based in Chile.

Financials

BANKS

Private Investors
Private investors
COLOMBIA

Provided Additional Working Capital

Credivalores Crediservicios S.A.S.
Non-regulated financial entity
COLOMBIA

Advised on Securing Capital

Advised Credivalores Crediservicios S.A.S. in a transaction with private investors on providing additional working capital.

Private Investors & CM Porfolio S.A.
Construction and other services
ARGENTINA

Acquired 100% of Business Operations

Banco Interfinanzas S.A.
Commercial bank
ARGENTINA

Advised on Sale of Company

Advised the shareholders of commercial bank Banco Interfinanzas on the sale of the bank to a group of private investors.

BROKERAGE

Rakuten Securities
Online brokerage firm
JAPAN

Acquired 100% of Business Operations

FXCM Japan Securities
Online retail FX brokerage firm
JAPAN

Advised on Sale of Subsidiary

Advised FXCM, the leading US-based global provider of online foreign exchange trading and related services, in the sale of 100% of its shares of FXCM Japan Securities to Rakuten Securities, a leading online securities firm in Japan, for US$ 62 million.

Rakuten Securities
Online brokerage firm
JAPAN

Acquired 100% of Business Operations

FXCM Asia Limited
Online retail FX brokerage firm
CHINA

Advised on Sale of Subsidiary

Advised FXCM Asia Limited, an online retail FX brokerage firm, on its acquisition of Rakuten Securities, a Tokyo-based online brokerage firm.

CREDIT INSTITUTIONS

Sterling Bancorp (NYSE: STL), through its principal subsidiary Sterling National Bank
Offers banking products and services
UNITED STATES

Acquired 100% of Business Operations

Damian Services Corporation
Provider of payroll funding and services
UNITED STATES

Advised on Sale of Company

Advised Damian Services Corporation, a payroll funding and services provider, on its sale to Sterling Bancorp (NYSE: STL), through its principal subsidiary Sterling National Bank.

DIVERSIFIED FINANCIALS

Capital Bank
Lender
UNITED STATES

Provided Acquisition Financing

Integrity Funding
Consumer finance
UNITED STATES

Advised on Placement of Debt

Advised Integrity Funding on the placement of debt.

INSURANCE

Intergea Group
Holding of Nobis Compagnia di Assicurazioni
ITALY

Acquired Majority Control of Business Operations

Filo diretto Assicurazioni SpA
Non-life insurance company
ITALY

Advised on Sale of Company

Advised the Filo diretto Group in the sale of a majority stake in Filo diretto Assicurazioni, non-life insurance company and leading provider in Italy of assistance services and insurance policies for Car, Travel and Tourism, Health and House and Family to Intergea Group.

Private investor
Private investor
BELGIUM

Acquired 100% of Business Operations

Finas bvba
Insurance broker
BELGIUM

Advised on Sale of company

Advised Finas, an insurance brokerage agency, on its sale to an undisclosed private investor.

OTHER FINANCIALS

Groupe Chèque Déjeuner
No. 3 global provider of voucher and prepaid cards
FRANCE

Acquired 100% of Business Operations

Sí Vale (Prestaciones Universales)
No. 1 Mexican provider of voucher and prepaid cards
MEXICO

Advised on Purchase of Company

Advised Group Chèque Déjeuner, third-largest player worldwide in its market, in its acquisition of Si Vale. The transaction enables the buyer to access the American continent, establishing Mexico as a hub to expand in other countries such as Colombia, Peru, Chile, United States and Canada.

CDHI Brasil Participações Ltda.
Subsidiary of Up Group
BRAZIL

Acquired 100% of Business Operations

Planvale
Issuance of benefit cards and vouchers
BRAZIL

Advised on Purchase of Company

Advised Up Group of France of the acquisition of the entire share capital of Planinvesti Administracao e Servicos Ltda, a São Paulo-based provider of consumer lending services.

CDHI Brasil Participações Ltda.
Subsidiary of Up Group
BRAZIL

Acquired 100% of Business Operations

Empório Card Ltda.
Issuance of benefit cards and vouchers
BRAZIL

Advised on Purchase of Company

Advised CDHI Brasil Participações Ltda., a subsidiary of Up Group, on its acquisition of Empório Card Ltda., a Brazilian-based provider of consumer lending services in prepaid vouchers and cards services in areas such as employee benefits, motivation and personal assistance services.

Up Groupe Invest Participações Ltda.
Subsidiary of Up Group
BRAZIL

Acquired Majority Control of Business Operations

Policard
Issuance of benefit cards and vouchers
BRAZIL

Advised on Purchase of Company

Advised Up Groupe Ltda., the global service vouchers company to buy a majority control in Policard. Policard is one of the leaders in the market. With a strong presence in the Brazilian Northeast and Southeast regions. Up Group is now the fourth issuer in Brazil with 5% market share.

Advent International; Bain Capital; Clessidra
Leading private equity funds
UNITED KINGDOM

Acquired Majority Control of Business Operations

ICBPI
Leading Italian financial institution
ITALY

Advised on Purchase of Company

Advised Advent International private equity fund to buy a majority control in ICBPI which employs 1,900 people and operates brands such as Cartasi. The transaction gives them more exposure to the growing electronic payment market.

Banca di Asti
Italian regional bank
ITALY

Acquired Majority Control of Business Operations

Pitagora
Leading Italian consumer credit company
ITALY

Advised on Sale of Company

Advised Pitagora 1936 S.p.A., a company owned by Wise SGR (52%), Banca Popolare di Milano (24%) and Bonino 1934 (24%), in the disposal of a 65% controlling stake in Pitagora S.p.A to Banca di Asti. Pitagora S.p.A. is a consumer credit company, with a leadership position in Italy.

Dresner Corporate Services
Investor and public relations
UNITED STATES

Acquired Business Operations

Allen & Caron
Investor and public relations
UNITED STATES

Advised on Purchase of Company

Advised Dresner Corporate Services, a strategic communications firm specializing in investor and public relations, to acquire Allen & Caron, a strategic investor relations firm with offices in New York City and Irvine.

TransUnion LLC
Leading global credit bureau
UNITED STATES

Acquired 100% of Business Operations

CIFIN
Leading credit bureau in Colombia
COLOMBIA

Advised on Purchase of Company

Advised TransUnion LLC a leading global risk and information solutions provider to businesses and consumers, to acquire a 71% ownership interest in CIFIN, one of two primary Colombian credit bureaus. This acquisition strengthens TransUnion's Latin America portfolio, where the company is already the market leader in five Central American countries and has a strong presence in Brazil, Chile and Mexico.

OTHER FINANCIALS

Atalaya Capital Management
Senior lender
UNITED STATES

Provided Growth Financing

IFO SPV
Consumer finance company
UNITED STATES

Advised on Placement of Debt

Advised IFO SPV on the placement of debt in a transaction with Atalaya Capital Management.

Ritchie Bros. Auctioneers
Industrial equipment auctioneer
CANADA

Acquired Minority Interest

Ritchie Bros. Financial Services
Financial assistance of industrial equipment purchases
CANADA

Advised on Sale of Company

Ritchie Bros., the world's largest industrial auctioneer and a leading equipment distributor, acquired the outstanding minority interest of Ritchie Bros. Financial Services, a provider of financial assistance to purchasers of industrial equipment.

Multinet Kurumsal Hizmetler A.S.
Voucher card and payment solutions for corporations
TURKEY

Acquired Majority Control of Business Operations

ininal
Reloadable prepaid cash cards provider
TURKEY

Advised on Purchase of Company

Advised Multinet Kurumsal Hizmetler, a provider of voucher cards and payment solutions for corporations, on the purchase of Ininal

Industrials

AEROSPACE AND DEFENSE

Global Eagle Entertainment
Provider of aircraft connectivity systems
UNITED STATES

Acquired 100% of Business Operations

NavAero AB
Avionics integration and EFB solutions
SWEDEN

Advised on Purchase of Company

Advised NavAero during the process and identified the buyer, Global Eagle Entertainment Inc (Global).

Mafelec SAS
Manufacturer of electric and electronic equipment
FRANCE

Acquired 100% of Business Operations

Comtronic GmbH
Manufacturer of optical & electronic aeronautic desk panels
GERMANY

Advised on Purchase of Company

Advised the buyer Mafelec SAS, a Lyon-based manufacturer of electric and electronic equipment on the acquisition of the business operations of Comtronic GmbH, a manufafcturer of optical and electronic aeronautic desk panels.

LongueVue Capital, Clavis Capital & IBCF
Syndicated private equity
UNITED STATES

Acquired Majority Control of Business Operations

Azimuth Technology, LLC
High precision component manufacturer
UNITED STATES

Advised on Sale of Company

Advised Azimuth Technology, a manufacturer of high precision components, on its sale to a syndicate of private equity firms, composed of LongueVue Capital, Clavis Capital & IBCF.

Axio Capital
Private equity group
FRANCE

Acquired Majority Control of Business Operations

Telerad
Aeronautical radio communication systems
FRANCE

Advised on Sale of Company

Advised Telerad, a French manufacturer of aeronautical radio communication systems, on its sale to private equity group Axio Capital.

AUTOMOBILES AND COMPONENTS

Inducore AB
Swedish industrial group
SWEDEN

Acquired 100% of the Shares

Axipto AB
Subcontractor mainly to heavy truck industry
SWEDEN

Advised on Sale of Company

Advised Axipto AB, a subcontractor mainly to the heavy truck industry, on the sale of 100% of its shares to Inducore AB, a Swedish industrial group.

JSHG, s.r.o.
Plastic, steel and composite components
CZECH REPUBLIC

Acquired 100% of Company

TMW, a.s.
Vehicle and machinery components
CZECH REPUBLIC

Advised on Sale of Company

Advised TMW, a manufacturer of vehicle and machinery components, on its sale to JSHG, a manufacturer of plastic, steel and composite components.

Genuine Parts Corporation
Distributes automotive replacement parts
UNITED STATES

Acquired 100% of Business Operations

Empire Wire & Supply
Manufactures custom cable assemblies
UNITED STATES

Advised on Sale of Company

Advised Empire Wire and Supply, a provider of custom cable assemblies, on its sale to Genuine Parts Corporation, an automotive parts and supplies wholesaler.

Capvis Equity Partners AG
Private equity investor
SWITZERLAND

Acquired Majority Control of Business Operations

Felss Holding GmbH
Automotive supplier of cold-formed components
GERMANY

Advised on Sale of Company

Advised the owner of Felss Group, a technology leader in the field of cold-forming of hollow parts for the automotive industry, on the sale of a majority stake to Swiss private equity group Capvis.

AUTOMOBILES AND COMPONENTS

Recawi Holding AB
Family owned industrial company
SWEDEN

Acquired 90.1% of Shares

JABA Group AB
Compression molding and assembly of fiber material
SWEDEN

Advised on Sale of Company

Advised JABA Group, an industrial company focused on compression molding and assembly of fiber materials, on its sale to family owned industrial company Recawi Holding.

Bradford Coatings LLC
Coatings manufacturer
UNITED STATES

Acquired 100% of Assets

Bradford Industries Inc.
Coatings manufacturer
UNITED STATES

Advised on Sale of Company

Advised Bradford Industries, a producer of coated fabrics and synthetic leathers for the automotive industry, on its sale to Bradford Coatings.

Muhr und Bender KG
Leading automotive supplier
GERMANY

Acquired 100% of Business Operations

INAUXA S.A. and EDAI
Global Tier I automotive supplier
SPAIN

Advised on Purchase of Company

Advised Mubea, an automotive supplier specializing in the production of high-impact spring components, on its purchase of INAUXA, a global Tier 1 supplier to the automotive industry.

Daiwa House
Leading home builder and real estate company
JAPAN

Acquired Strategic Minority Ownership

VBHC
Affordable housing developer
INDIA

Advised on Investment in Company

Advised Daiwa House Industry Co Ltd of Japan, a leading home builder and real estate company, on acquisition of an undisclosed minority stake in VBHC Value Homes Pvt Ltd, a Bangalore-based housing constructor, in a privately negotiated transaction.

BUILDING / CONSTRUCTION AND ENGINEERING

Sumitomo Forestry America, Inc.
Residential land development and construction
UNITED STATES

Acquired 60% Interest in Seller's Business

Dan Ryan Builders Group
Residential land development and construction
UNITED STATES

Advised on Purchase of Company

Advised Sumitomo Forestry America Inc, a unit of Sumitomo Forestry Co Ltd, on the purchase of a 60% interest in DRB Enterprises LLC, a Frederick-based housing construction company.

Sumitomo Forestry America, Inc.
U.S. subsidiary of multi-national wood products company
UNITED STATES

Acquired Majority Control

EDGEhomes
Residential homebuilder
UNITED STATES

Advised on Purchase of Company

Advised Sumitomo Forestry America, a unit of Japan-based Sumitomo Forestry, on the acquisition of an undisclosed majority interest in housing contructor EDGEhomes.

APK Group
External, internal and telecom construction
BELGIUM

Acquired 100% of Business Operations

Group Ageres - ATN - AS
External, internal and telecom construction
BELGIUM

Advised on Sale of Company

Algemene Participatie Kerkhofs NV acquired Ageres NV, a Malle-based commercial building constructor.. Advised Ageres on the sale of the company.

Sweco PM Oy
Project management & engineering in building construction
FINLAND

Acquired 100% of Business Operations

Altenia Oy
Project management & engineering in building construction
FINLAND

Advised on Sale of Company

Advised Altenia Oy, a project management and engineering firm, on its sale of the company to Sweco PM Oy, a unit of Sweco AB, a Vaasa-based provider of financial investment services.

BUILDING / CONSTRUCTION AND ENGINEERING

Keller AG
Minimal windows manufacturer
LUXEMBOURG

Acquired 100% of Business Operations

Hofstädter Faipari Kft.
Wood and wood-aluminium windows manufacturer
HUNGARY

Advised on Purchase of Company

Advised the Luxembourgian minimal window manufacturer Keller AG.The company acquired 100% of the wood and wood-aluminium division of Hungarian Hofstädter Group. This acquisition enables Keller AG to broaden its presence in CEE as well as ensure a faster and more flexible delivery service of its products into the region.

EIFFAGE ENERGIE
EIFFAGE subsidiairy for HVAC services
FRANCE

Acquired 100% of Business Operations

Yerly Installations
Swiss based HVAC company
SWITZERLAND

Advised on Sale of Company

Advised Yerly Installations, an HVAC contractor, on its sale to Eiffage Energie, a provider of HVAC and electrical engineering services.

Intera Partners Equity Fund III
Buyout fund
FINLAND

Acquired Majority of Shares

Wise Group Finland Oy
Building consultancy, engineering and management
FINLAND

Advised on Purchase of Company

Advised private equity firm Intera Partners on the purchase of Wise Group, a provider of construction and engineering consulting services.

Storskogen
Industrial conglomerate
SWEDEN

Acquired 100% of Business Operations

Telarco
Excavation work and non-building construction
SWEDEN

Advised on Sale of Company

Advised Telarco, a provider of construction excavation and electrical installation services, on its sale to industrial congolmerate Storskogen.

EUROVIA GmbH
Construction company for infrastructure projects
GERMANY

Acquired Majority Control of Business Operations

THG Baugesellschaft mbH
Construction company for railway projects
GERMANY

Advised on Sale of Company

Advised THG Baugesellschaft, a railway project construction company, on its sale to EUROVIA, a transportation infrastructure construction company.

Red 7 Properties Ltd
Real estate services
UNITED KINGDOM

Acquired 100% of Business Operations

Property Futures Group Ltd
Office fit-out and consultancy services
UNITED KINGDOM

Advised on Sale of Company

Advised Property Futures Group, a provider of office fit-out and consultancy services, on its sale to real estate company Red 7 Property.

ORIENS Private Equity
Private equity investment fund
HUNGARY

Acquired 100% of Business Operations

IMECON s.r.o.
Manufacturer of modular containers
CZECH REPUBLIC

Advised on Sale of Company

Advised IMECON, a manufacturer of modular containers, on its sale to private equity investment fund ORIENS.

ORIENS Private Equity
Private equity investment fund
HUNGARY

Acquired 100% of Business Operations

Pro container, s.r.o.
Manufactures steel frames for modular containers
CZECH REPUBLIC

Advised on Sale of Company

Advised Pro Container, a manufacturer of steel frames for modular containers, on its sale to private equity investment fund ORIENS.

BUILDING / CONSTRUCTION AND ENGINEERING

Industrie Holding GmbH
Sales and services for construction machinery
AUSTRIA

Acquired 100% of Business Operations

Profirent
General equipment rental
HUNGARY

Advised on Sale of Company

Advised Oriens, a leading Hungarian private equity firm on the sale of equipment rental company Profirent to Industrie Holding, a top provider of construction machinery and services in the CEE region.

Stykket Isachsen Holding AS
Investment company
NORWAY

Acquired Majority Control of Business Operations

Utleiesenteret AS
Rental of machinery and equipment
NORWAY

Advised on Sale of Company

Advised Utleiesenteret, a machinery and equipment rental company, on its sale to investment company Stykket Isachsen Holding.

Stykket Isachsen Holding AS
Investment company
NORWAY

Acquired Majority Control of Business Operations

Akershus Utleie AS
Rental of machinery and equipment
NORWAY

Advised on Sale of Company

Advised Akershus Utleie, a machinery and equipment rental company, on its sale to investment company Stykket Isachsen Holding.

Stykket Isachsen Holding AS
Investment company
NORWAY

Acquired Majority Control of Business Operations

Hoydespesialisten AS
Rental of machinery and equipment
NORWAY

Advised on Sale of Company

Advised Høydespesialisten, a machinery and equipment rental company, on its sale to investment company Stykket Isachsen Holding.

MACHINERY

Modern Niagara
Mechanical contractor
CANADA

Acquired 100% of Business Operations

Keith Plumbing & Heating Co. Ltd
Mechanical contractor
CANADA

Advised on Sale of Company

Advised mechanical contractor Keith Plumbing & Heating on its sale to mechanical contractor Modern Niagara.

Private Investor
External manager
FRANCE

Acquired 100% of Business Operations

CMC Agencement
Layout and installation for food shops
FRANCE

Advised on Sale of Company

Advised CMC Agencement, a layout design and installation services provider for the food shop industry, on its sale to an external manager.

Xi'an ShaanGu Power Co., Ltd.
Industrial blower and turbine systems manufacturer
CHINA

Acquired 75% of Shares

EKOL spol. s r.o.
Power generation OEM - steam turbines up to 70MW
CZECH REPUBLIC

Advised on Sale of Company

Xi'an Shaangu Power Co Ltd of China, a unit of Chinese state-owned Xian Industrial Assets Operation Co Ltd's Shaanxi Blower (Group) Co Ltd subsidiary, acquired a 75% interest in Ekol spol sro, a Brno-based manufacturer and wholesaler of steam turbines.

Jungheinrich AG
Intralogistics service and solution provider
GERMANY

Acquired 100% of Business Operations

MIAS Maschinenbau, Industrieanlagen & Service GmbH
Intralogistics equipment manufacturer
GERMANY

Advised on Sale of Company

Advised the seller, MIAS Maschinenbau Industrieanlagen & Service GmbH, a Munich-based manufacturer of conveyor and conveying equipment on the sale of its business operations to Jungheinrich AG, located in Hamburg, Germany, a manufacturer of industrial trucks.

MACHINERY

Electrical Industries
Holding company - electrical equipment
AUSTRIA

Acquired 100% of Business Operations

Alkargo, S. Coop.
Manufactures power and distribution transformers
SPAIN

Advised on Purchase of Company

Advised Electrical Industires, an Austrian holding of electrical equipment companies, on the purchase of Alkargo, a Spanish manufacturer of power transformer and distribution machinery.

K.P. Holding A/S
One of Denmark's larger subcontractors in machining
DENMARK

Acquired 100% of Shares

Trestads Precisionsmekanik AB
A subcontractor of complex machined components
SWEDEN

Advised on Sale of Company

Advised Trestads Precisionsmekanik, a subcontractor of complex machined componens, on its sale to K.P. Holding, one of Denmark's larger subcontractors in machining.

Marlen International
Food processing machinery
UNITED STATES

Acquired 100% of Business Operations

Advanced Food Heating bvba
Food processing machinery
BELGIUM

Advised on Sale of Company

Advised food processing machinery manufacturer Advanced Food Heating on its sale to Marlen International, a manufacturer of food processing machinery.

Hungarian Private Investor
Financial investor
HUNGARY

Acquired 100% of Business Operations

CNC Rapid Kft.
Production of precision turned machine parts
HUNGARY

Advised on Sale of Company

Advised CNC Rapid, a producer of precision turned machine parts, on its sale to a private investor.

OTHER INDUSTRIALS

Bitburger Holding GmbH
Family holding
GERMANY

Acquired 100% of Business Operations

Wera-Group
Innovative hand tools specialist
GERMANY

Advised on Sale of Company

Advised the founding family of Wera, a producer of innovative hand tools, on the sale of the company to Bitburger Holding, a parent company of several well-known German brands.

Ferritico Peru (subsidiary of Acero Comercial Ecuatoriano)
Distributor of industrial machinery
ECUADOR

Acquired 100% of the Company

Sullair del Pacifico
Distributor of Sullair brand air compressors
PERU

Advised on Sale of Company

Advised Sullair del Pacifico, a distributor of Sullair brand air compressors based in Peru, on its sale to Ferritico Peru, a subsidiary of Acero Comercial Ecuatoriano based in Ecuador that distributes industrial machinery.

Blue Point Capital Partners, LP
Private equity
UNITED STATES

Acquired 100% of Business Operations

Russell Food Equipment Ltd
Food service equipment disbribution
CANADA

Advised on Sale of Company

Advised Russell Food Equipment Ltd, food service equipment distributionon on its sale to Blue Point Capital Partners, LP, a Seattle-based private equity firm.

Thyssenkrupp AG
Industrial group
GERMANY

Acquired 100% of Business Operations

Ib Andresen Industri Magyarország Kft.,
Steel service center
HUNGARY

Advised on Sale of Company's Subsidiary

Advised the subsidiary of Danish Group IAI Holding AS, Ib Andresen Kft. The company is focusing on the activity of a steel service center ("SSC"). According to the seller, the company's domestic growth opportunities were significantly limited and the owners did not see the possibility of the company's stable and long-term profitability. With this transaction, ThyssenKrupp's Ferroglobus Zrt. further strengthens its domestic presence and plans on operating with a close to 200,000 ton capacity.

OTHER INDUSTRIALS

Revoseal Europe GmbH
Manufacturers of seals
GERMANY

Acquired Assets of the Seller's Business Operations

Jungtec GmbH & Co. KG
Developer and manufacturer of seals
GERMANY

Advised on Sale of Company

Advised on the sale of Jungtec GmbH & Co KG, a Pulheim-based manufacturer of seals to Revoseal Europe GmbH, who acquired the assets of the seller´s business operations.

Hengst SE & Co. KG
Manufacturer of automotive filters
GERMANY

Acquired 100% of Business Operations

Nordic Air Filtration AS
Manufacturer of industrial filters
DENMARK

Advised on Purchase of Company

Advised the buyer Hengst SE & Co. KG, a Munster-based manufacturer of automotive filters, on its 100% acquisition of the business operations of Nordic Air Filtration AS, a manufacturer of industrial filters based in Nakskov, Denmark.

Addtech Group AB
Technology trading group
SWEDEN

Acquired 100% of Business Operations

Sammet Dampers Oy
A leading industrial damper developer
FINLAND

Advised on Sale of Company

Advised on the sale of Sammet Dampers Oy, a leading industrial damper developer to Addtech Group AB, a technology trading group.

ITAB Shop Concept AB
One of Europe's largest suppliers of shop fitting
SWEDEN

Acquired 100% of the Shares

MB Shop Design AB
Develops and produces shop fitting concepts
SWEDEN

Advised on Sale of Company

Advised on the sale of MB Shop Design AB, a developer and producer of shop fitting concepts, to ITAB Shop Concept AB, one of Europe´s largest suppliers of shop fittings. With this completed transaction, MB Shop Design can offer existing customers a broader product portfolio and reach new customers through ITAB Shop Concept's distribution channels.

Millstein & Co.
Private equity
UNITED STATES

Acquired 100% of Business Operations

Metal Powder Products
Producer of powder metal components
UNITED STATES

Advised on Sale of Subsidiary

Advised on the sale of Metal Powder Products Co, a Westfield-based manufacturer of powder metallurgy to Millstein & Co LP, a private equity firm, located in Washington, D.C.

Funds advised by Steadfast Capital GmbH
Private equity company
GERMANY

Acquired 100% of Business Operations

Stanz- und LaserTechnik Jessen GmbH
Laser cut and stamped electrical laminations
GERMANY

Advised on Sale of Company

Advised PE firm Orlando Management on the sale of Stanz- und Lasertechnik Jessen, a manufacturer of high-precision electrical plate components for electric motors and transformers. The company was acquired by an investor group, comprised of Steadfast Capital and the management of the company, in a leveraged buyout transaction.

Besodean Group, a.s.
SPV owned by management
CZECH REPUBLIC

Acquired 100% of Business Operations

B:TECH, a.s.
Industrial automation and building control
CZECH REPUBLIC

Advised on Management Buyout

Advised Besodean Group, a management owned SPV on the buyoyt of by B:TECH, a specialist in industrial automation and building control solutions.

KWH Mirka Oy
Producer of coated abrasives and sanding solutions
FINLAND

Acquired 100% of Business Operations

Cafro S.p.A.
Producer of superabrasive wheels and tools
ITALY

Advised on Purchase of Company

Advised Mirka, one of the world's leading abrasives and power tools manufacturers, on the acquisition of Cafro, a manufacturer of superabrasive wheels and tools.

OTHER INDUSTRIALS

Grupo JIS
Industrial assembly and maintenance services
SPAIN

Acquired 100% of Business Operations

MISTek, S.L.
Industrial assembly and maintenance services
SPAIN

Advised on Purchase of Company

Advised Grupo JIS on the purchase of MISTeK, an industrial assembly and maintenance services company.

Dutch Cabin Group
Temporary and semi-permanent housing
NETHERLANDS

Acquired 100% of Business Operations

Hamburg Verhuur
Temporary facilities
NETHERLANDS

Advised on Sale of Company

Advised Hamburg Verhuurm, a specialist in temporary rental facilities, on its sale to rival Dutch Cabin Group, a temporary and semi-permanent portable accomodation facilities provider.

Lampe Privatinvest Management GmbH
Private equity with evergreen structure
GERMANY

Acquired Majority Control of Business Operations

Karl Reichenbach GmbH
Full line manufacturer of rubber products
GERMANY

Advised on Sale of Company

Advised the owners of Karl Reichenbach GmbH, a well-established small volume manufacturer of rubber parts with a specialization in technical elastomer products, on the sale of majority shares to Lampe Privatinvest.

Stelter Zahnradfabrik GmbH
Leading European manufacturer of metal gear wheels
GERMANY

Acquired a Minority Stake

ZWP Zahnradwerk Pritzwalk GmbH
Manufacturer of cylindrical spur gears
GERMANY

Advised on Purchase of a Minority Stake

Advised Stelter Zahnradfabrik, a leading European manufacturer of metal gear wheels, on the acquisition of an undisclosed minority stake in the bankrupt Zahnradwerk Pritzwalk, a manufacturer of speed changers, industrial high-speed drives and gears.

Avedon Capital Partners
Private equity
NETHERLANDS

Acquired Majority Control of Business Operations

Bronij Beheer B.V. and Ferro-Fix B.V.
Manufacturing and maintenance of waste containers
NETHERLANDS

Advised on Sale of Company

Advised Bronij and Ferro-Fix B.V., manufacturers of underground waste containers, on their sale to private equity group Avedon Capital Partners.

ASSA ABLOY
Supplier of door opening solutions
SWEDEN

Acquired 100% of Seller's Stock

Southeastern Dock & Door
Seller and servicer of industrial dock and doors
UNITED STATES

Advised on Sale of Company

Advised Southeastern Dock and Door, a U.S. seller and servicer of industrial dock and doors, on its sale to Assa Abloy, a Swedish supplier of door opening solutions.

Pamica AB
Swedish private equity firm
SWEDEN

Acquired 100% of Business Operations

Absortech AB
World leader in moisture protection technology
SWEDEN

Advised on Purchase of Company

Advised Swedish private equity firm Pamica on the acquisition of Absortech, world leader in moisture protection technology.

Intera Partners Equity Fund III
Buyout equity fund
FINLAND

Acquired 100% of Business Operations

ISS Security Oy
Guarding and technical security services
FINLAND

Advised on Purchase of Company

Advised private equity group Intera Partners on the acquisition of ISS Security, one of Finland's largest security businesses.

OTHER INDUSTRIALS

Holvoet nv
Processing of steel coils
BELGIUM

Acquired 100% of Business Operations

Bevo nv
Processing of steel coils
BELGIUM

Advised on Sale of Company

Advised steel coil processer Bevo on its sale to Holvoet.

Undisclosed
Management of the Company
HUNGARY

Acquired 49% of Business Operations

MOTIM ZRt.
Abrasive and refractory materials manufacturer
HUNGARY

Advised on Sale of Company

Advised MOTIM, an abrasive and refractory materials manufacturer, on the sale of a minority stake in the company.

IDEX Corporation
Listed industrial company specialized in fire and safety
UNITED STATES

Acquired 100% of Business Operations

AWG Fittings Group
Leading manufacturer of fire protection systems
GERMANY

Advised on Sale of Company

Advised AWG Fittings Group, a European market leader and full-service provider for the professional rescue and fire safety industry, on its sale to IDEX Corporation, an applied solutions company specializing in fire suppression and safety technology.

Bossard Group
Leading supplier of industrial fasteners
SWITZERLAND

Acquired 100% of Business Operations

Arnold Industries LLC
Distributor of fasteners and mechanical hardware
UNITED STATES

Advised on Sale of Company

Advised Arnold Industries, a premier value-added distributor of electromechanical and fastener products, on its sale to Bossard Group, a leading supplier of industrial fastners.

Subsidiary of China Zhongwang Holding Ltd.
Asia's largest manufacturer of aluminum extrusion
CHINA

Acquired

Aluminiumwerk Unna AG
Manufacturer of aluminum alloy tubes
GERMANY

Advised on Sale of Company

Advised Aluminiumwerk Unna, a manufacturer of aluminum alloy tubes, on its sale to a subsidiary of China Zhongwang Holding, Asia's largest manufacturer of aluminum extrusion.

Fortinvest bvba
B2C security services
BELGIUM

Acquired 100% of Business Operations

Pro Biometrics bvba
B2B security services
BELGIUM

Advised on Sale of Company

Advised Pro Biometrics, a provider of B2B security services, on its sale to Forntinvest.

Quality Distribution
Largest bulk & tank truck network in North America
UNITED STATES

Acquired 100% of Business Operations

Den Hartogh Cleaning BV
Tank container cleaning business
NETHERLANDS

Advised on Sale of Company

Advised Den Hartogh, a provider of tank container cleaning services, on its sale to Quality Distribution, North America's largest network of bulk and tank trucks.

Pamica AB
Swedish private equity firm
SWEDEN

Acquired Majority Control of Business Operations

Cupola AB
Leading player in systematic fire protection
SWEDEN

Advised on Purchase of Company

Advised Swedish private equity firm Pamica on its purchase of Cupola, a leading player in systematic fire protection.

TRANSPORTATION AND INFRASTRUCTURE

Famous Holdings Pte Ltd (subsidiary of Singapore Post Ltd)
Provider of freight forwarding services
SINGAPORE

Acquired 80% Stake in

Rotterdam Harbour Holding B.V.
Provider of consolidation and forwarding services
NETHERLANDS

Advised on Sale of Company

Advised Rotterdam Harbour Holding B.V,. A Rotterdam-based provider of port and harbour services on its sale of an 80% stake to Famous Holdings Pte Ltd, a subsidiary of Singapore Post Ltd, a provider of freight forwarding services.

Bertani Trasporti
Logistics player in the automotive industry
ITALY

Acquired 100% of Business Operations

F.lli Elia
Logistic player in cars and commercial vehicles
ITALY

Advised on Purchase of Company

Advised Bertani Trasporti, leading group in the vehicle (cars, motorcycles and commercial vehicles) storage and transportation services and controlled by the Bertani's family, on the acquisition of a 100% stake in F.lli Elia S.p.A., a group based in Moncalieri (Turin) and operating in the same industry, thus consolidating its leading position in the sector.

Dutech Holdings
Holding company
CHINA

Acquired 100% of Shares

Krauth Technology GmbH
Provider of ticketing solutions
GERMANY

Advised on Sale of Company

Dutech Holdings Limited of China acquired the entire share capital of krauth technology GmbH, an Eberbach-based manufacturer of commercial and service industry machinery.

Syndicate Led by IDB
IDB, Bancolombia, Corpbanca, FDN
UNITED STATES

Provided Term Loan Facility

Perimetral Oriental de Bogotá
Infrastructure
COLOMBIA

Advised on the Placement of Debt

Represented the borrower and advised on the placement of debt in an SPV for the development of a 153 km road in Bogotá.

Adventura Prevozi d.o.o.
Bus transportation
SLOVENIA

Acquired 97.31% Shares

Avrigo d.o.o.
Bus transportation
SLOVENIA

Advised on Sale of Company

Adventura Prevozi Holding doo agreed to acquire a 97.31% interest in Avrigo dd, a Nova Gorica-based provider of charter bus services, from Zavarovalnica Triglav dd. Advised the seller Avrigo in the transaction.

HERPORT
Freight forwarding
FRANCE

Acquired 100% of Business Operations

EAS International
Industrial emergency freight forwarding
FRANCE

Advised on Sale of Company

Advised EAS International, provider of industrial emergency freight forwarding services, on its sale to Herport, a provider of freight transportation arrangement services.

Peterson Control Union Group B.V.
Logistics provider
NETHERLANDS

Acquired Investment Interest in Seller's Business

EWT Schiffahrtsgesellschaft mbH
Barging and logistics
GERMANY

Advised on Sale of Company

Advised Interrijn Holdings on the sale of a minority stake in EWT Schiffahrtsgesellschaft, a provider of deep sea freight transportation services, to logistics provider Peterson Control.

FEMSA Logistica
Largest distribution logistics provider in Mexico
MEXICO

Acquired Majority Control of Business Operations

Open Market
Logistics provider for pharma industry in Colombia
COLOMBIA

Advised on Sale of Company

Advised the founding shareholders of Open Market, the undisputed leader in integrated logsitics solutions for the pharmaceutical industry in Colombia, on the sale of an 80% equity stake to FEMSA Logistica of Mexico.

TRANSPORTATION AND INFRASTRUCTURE

Consortium of private investors BMCE Bank and Attica Group
Leading Moroccan bank / Ferry owner & operator
MOROCCO / GREECE

Launched Business Operations

Africa Morocco Links
Passenger & freight ferry operator
MOROCCO

Advised on restructuring of €25 million debt and a €10 million capital injection

Advised a consortium of private investors led by BMCE Bank on the establishment of a new ferry services line Africa Morocco Links (AML) in partnership with international ferry operator Attica Group.

PBS INDUSTRY, a.s.
Powergen machinery and steel structures
CZECH REPUBLIC

Acquired 100% of Business Operations

BRONSWERK Heat Transfer spol. s r.o.
Air heat exchangers for refineries & gas industry
CZECH REPUBLIC

Advised on Sale of Czech Branch

Advised BHT Holding on the sale of Bronswerk Heat Transfer, a manufacturer of power boilers and heat exchangers, to PBS Industry, a manufacturer of power generation machinery.

Somers nv
Barging company
BELGIUM

Acquired 100% of Business Operations

Vinotra bv
Barging company
NETHERLANDS

Advised on Sale of Company

Advised Holdifima, a holding group and parent of Vinotra active in the oil transportation industry, through a complex restructuring and sales process to barge company Somtrans.

Somtralux sa
Barge owner
LUXEMBOURG

Acquired 100% of Business Operations

Tankreederei I
Barge owner
LUXEMBOURG

Advised on Sale of Company

Advised Tankreederei, a provider of inland water freight transportation services, on its sale to Somtralux.

Sievi Capital Oyj
PEG listed on Helsinki Stock Exchange
FINLAND

Acquired Majority Control of Business Operations

Suvanto Trucks Oy
Dealer and assembler of used and new trucks
FINLAND

Advised on Sale of Company

Advised Suvanto Trucks, a provider of new and used trucks, on its sale to Sievi Capital, a listed private equity group.

Herfurth Logistics
International freight forwarding and logistics
BELGIUM

Acquired 100% of Business Operations

M-Star Freight Services
Professional logistics service provider
NETHERLANDS

Advised on Sale of Company

Advised Herfuth Logistics, provider of international freight forwarding and logistics, on its sale to M-Star Freight Services.

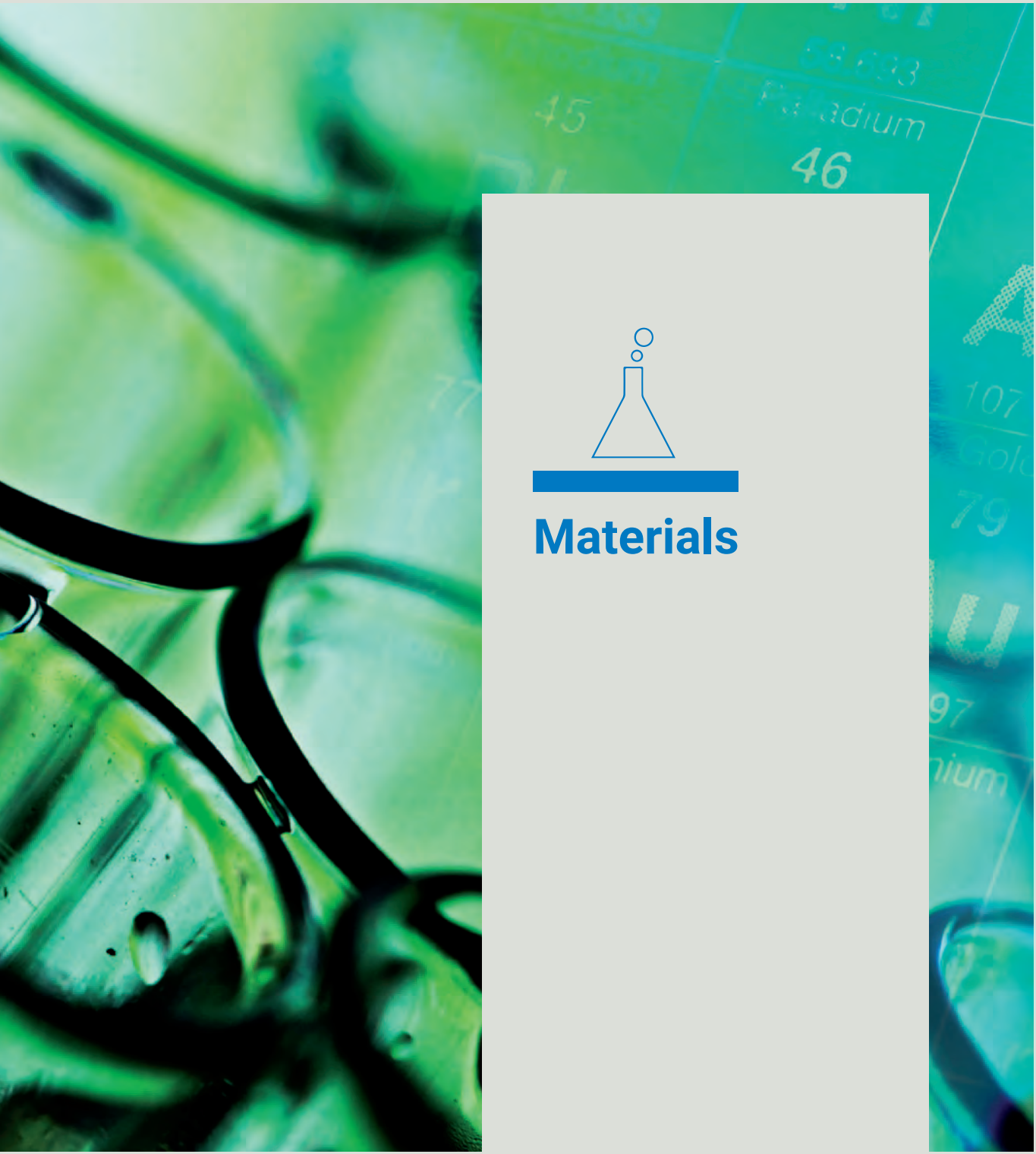
Jasper PE
Investment company
UNITED KINGDOM

Acquired Majority Control of Business Operations

Translift Group
Capital goods
UNITED KINGDOM

Advised on Purchase of Company

Advised investment company Jasper PE on its purchase of forklift and capital goods company Translift Group.



Materials

CHEMICALS

SK Capital Partners
Private equity firm
UNITED STATES

Acquired 100% of Business Operations

D.B. Western, Inc. - Texas
Industrial chemicals manufacturer
UNITED STATES

Advised on Sale of Company

Advised industrial chemicals manufacturer D.B. Western on its sale to PE firm SK Capital Partners.

CONSTRUCTION MATERIALS

Mohawk Industries
World's largest flooring manufacturer
UNITED STATES

Acquired 100% of Business Operations

Cerámica San Lorenzo (North American operation)
Ceramic tile manufacturer
MEXICO

Advised on Sale of Company

Advised Cerámica San Lorenzo, Mexico based subsidiary of Etex, ceramic tile manufacturer company, on its sale to Dal-Tile, a division of the world's largest flooring manufacturer Mohawk Industries. The acquisition will support Dal-Tile's growth in Mexico and strengthen its position, especially in the American West and Southwest.

Chettinad Cement Corporation
Cement and cement related products manufacturer
INDIA

Acquired 100% of Business Operations

Sanghi Infrastructure MP Limited
Company implementing a cement project
INDIA

Advised on Sale of Company

Advised Sanghi Infrastucture, an industrial real estate and cement projects developer, on its sale to Chettinad Cement Corporation, one of India's leading cement manufacturers.

Speyside Equity LLC
Private equity firm
UNITED STATES

Acquired 100% of Business Operations

McGregor & Thompson Hardware Ltd
Manufacturer and distributor of building materials
CANADA

Advised on Sale of Company

Advised hardware and building materials wholesaler McGregor & Thompson on its sale to Speyside Equity.

CONTAINERS AND PACKAGING

Vegard Holmen Holding AS / Storgata 74 AS
Investment companies
NORWAY

Acquired 40% of Business Operations (MBO)

Ferrometall AS
Wholesaler of steel and metals
NORWAY

Advised on Sale of Shares in Daughter Company

Advised Ferrometall cofounder and his family owned holding company Leadenhall Metals Holding on the sale of a 40% ownership stake in Ferrometall AS to the company's management. Ferrometall AS is a Norwegian wholesaler of steel and metals.

Groupe JBT
Production of plastic components
FRANCE

Acquired 100% of Business Operations

Kaona
Injection moulding of plastic parts
HUNGARY

Advised on Purchase of Company

Advised Groupe JBT, a producer of plastic components on its acquisition of Kaona, a Hungary-based manufacturer of plastics pipes and pipe fittings.

Nalka Investments AB
Invests in non-listed Swedish companies
SWEDEN

Acquired Majority Control of Business Operations

Eson Pac Group
Complete packaging solutions provider
SWEDEN

Advised on Sale of Company

Advised Eson Pac Group, a developer and producer of complete packaging solutions, on its sale to Nalka.

Mitsui & Co.
One of the largest conglomerates in Japan
JAPAN

Acquired Minority Shares

Sarten Ambalaj
Leading metal packaging products manufacturer
TURKEY

Advised on Sale of Company

Advised Sarten Ambalaj, an integrated packaging manufacturer in Turkey, to sale its minority (15%) shares to Mitsui & Co., Ltd. Mitsui has identified Turkey as a priority country in its new medium-term management Plan, and equity participation into Sarten will enhance Mitsui's effort to benefit from the economic growth of Turkey and its neighboring countries.

CONTAINERS AND PACKAGING

Al Pack d.o.o.
Manufacturing of high-quality packaging solutions
SERBIA

Acquired 100% of Business Operations

Uniprint Knauer GmbH & Co KG
Manufacturing of printed lids and labels
GERMANY

Advised on Sale of Company

Advised Uniprint Knauer GmbH & Co KG, a German aluminium lid producer, on its sale to Al Pack d.o.o, manufacturer and supplier of lacquered and laminated aluminum foils, lids, aluminum containers, and plastic packaging products headquartered in Subotica, Serbia.The acquisition will enhance growth in Al Pack's priority segments, and provide an excellent opportunity to accelerate the profitable growth of the group as whole.

Multi-Color Corporation
Global company providing label solutions
UNITED STATES

Acquired 100% of Business Operations

Cashin Print
Specialist printer for the pharmaceutical industry
IRELAND

Advised on Sale of Company

Advised Cashin Print, Ireland based company which offers a full range of print services including concept and design, personalised printing, digital print and traditional litho print, on its sale to Multi-Color Corporation (MCC), one of the largest label companies in the world. MCC states it intends to support growth, both in Ireland and the rest of Europe, and that this acquisition broadens its healthcare customer base and printed product range.

PO.MO. S.r.l.
Private company
ITALY

Acquired Majority Control of Business Operations

Casoni Fabbricazione Liquori S.p.A.
Spirits private label and co-packing
ITALY

Advised on Sale of Company

Advised Davide Campari-Milano S.p.A. in the divestment of 100% stake in Casoni Fabbricazione Liquori S.p.A., a leading Italian company in the segment of private label and co-packing activities in the Spirits business. Buyer is PO.MO. S.r.l., an Italy-based investment vehicle.

Wagner Holding GmbH
Family office
GERMANY

Acquired 25.01% of Business Operations

KTP Kunststoff Palettentechnik GmbH
Manufacturer of reusable packaging solutions
GERMANY

Advised on Purchase of Company

Advised family office Wagner Holding on the acquisition of a minority stake in KTP Kunststoff Palettentechnik, a manufacturer of plastic reusable transport packaging solutions for large-volume and sensitive goods.

Berlin Packaging
Leading full-service supplier of packaging
UNITED STATES

Acquired Majority Control of Business Operations

Bruni Glass
Glass containers, bottles & special packaging
ITALY

Advised on Sale of Company

Advised private equity group Ardian on the sale of glass container manufacturer Bruni Glass to Berlin Packaging, a manufactuter of packaging products backed by PE firm Oak Hill Capital Partners.

Bunzl Plc
Multinational distribution and outsourcing company
UNITED KINGDOM

Acquired 100% of Company

Silwell Kft.
Distribution of disposable food packaging
HUNGARY

Advised on Sale of Company

Advised Silwell, a distributer of disposable food packaging, on its sale to Bunzl, a multinational distribution and outsourcing company.

Box Print Kft.
Producer of self-adhesive labels
HUNGARY

Acquired 80% of Business Operations

FSD Packaging Kft.
Producer of rigid cardboard packaging materials
HUNGARY

Advised on Purchase of Company

Advised Box Print, a produced of self-adhesive labels, on the purchase of FSD Packaging, a produced of rigid cardboard packaging materials.

MBO Partenaires
Private equity group
FRANCE

Acquired Majority Control of Business Operations

Cosmogen
Cosmetics packaging
FRANCE

Advised on Sale of Company

Advised cosmetics packaging company Cosmogen on its sale to private equity firm MBO Partenaires.

METALS AND MINING

Scorpio Mining Corp.
Silver producer
CANADA

Acquired 100% of Business Operations

U.S. Silver & Gold Inc.
Silver producer
CANADA

Advised on Merger

Advised the special committee of Scorpio Mining Corp as its exclusive advisor in the business combination with U.S. Silver & Gold to complete a merger of equals creating a junior silver producer with production facilities in the USA and Mexico.

Gjuteriteknik LM Abrahamsson AB
Zink foundry business with surface treatment
SWEDEN

Acquired 100% of Business Operations

KH Metallgjuteri AB
One of the leading zink foundries in the Nordics
SWEDEN

Advised on Sale of Company

Advised KH Metallgjuteri in their sale to Gjuteriteknik LM Abrahamsson AB. KH is engaged in manufacturing and finishing of die casted parts in zinc to the electronics-, hydraulics-, furniture- and heavy vehicle industries.

Minemakers Limited
Exploration, evaluation & dev. of mineral deposits
AUSTRALIA

Acquired 100% of a near-term rock phosphate project

Project Baobab
Eocene-era phosphate rock deposit (1,553km2 conc.)
SENEGAL

Advisor on the disposal of a rock phosphate project in Senegal

Advised Project Baobab (an affiliate of Agrifos Partners LLC) on the disposal of a rock phosphate project in Senegal acquired by Minemakers Limited. The Reverse Triangular Merger involved the amalgamation of Baobab Fertilizer Africa, a wholly owned subsidiary of Baobab Partners and the parent company of Baobab Mining and Chemicals Corporation SA, and Minemakers Baobab Mauritius, a wholly owned subsidiary of Minemakers.

Calucem d.o.o.
Manufacturer of calcium aluminates cements
CROATIA

Acquired 100% of Business Operations

Kitapci Madencilik
Mining company engaged in emery exploration
TURKEY

Advised on Sale of Company

Advised Kitapci Madencilik, leading mining company active in emery mine production in Turkey, on its sale to Calucem, the Crotia-based calcium aluminate cement producer.

OTHER MATERIALS

Tebesa Sp. z o.o.
Manufacturer of non-woven hydroentangled spunlace
POLAND

Acquired Majority of Shares

Novita S.A.
Producer of spunlace and needlepunched nonwovens
POLAND

Advised on Purchase of Shares

Advised Tebesa, a manufacturer of non-woven hydroentangled spunlace, on the purchase of majority shares of Novita, a produced of spunlace and needlepunched nonwoven materials.

PAPER AND FOREST PRODUCTS

Deutsche Bank
Bank
NETHERLANDS

Provided Additional Working Capital

Koninklijke Boogaerdt B.V.
Timber trading
NETHERLANDS

Advised on the Placement of Debt

Advised Koninklijke Boogaerdt B.V., a timber trading company on the placement of debt in a transaction with Deutsche Bank.

Real Estate

NON RESIDENTIAL

Prospero International Realty Inc
Real estate sales and property management
CANADA

Acquired 100% of Business Operations

Thunderbird Marine Corp
Operates two marinas in British Columbia
CANADA

Advised on Sale of Company

Advised marina operator Thunderbird Marine on its sale to real estate and property management company Prospero International.

OTHER REAL ESTATE

Familienheim Rhein-Neckar e.G.
Housing corporation
GERMANY

Acquired 100% of Business Operations

von Hauff Unternehmens-gruppe
Housing administration
GERMANY

Advised on Sale of Company

Familienheim Rhein-Neckar eG acquired Von Hauff Immobilien Holding GmbH, a Neubiberg-based provider of land subdivision services.

Private investors
Real estate
BELGIUM

Acquired 100% of Business Operations

Donum Design
Property company
BELGIUM

Advised on Sale of Company

Donum Design BVBA, an Antwerp-based provider of interior design services, divested the company to an undisclosed acquiror.

Agricola ISIDOR a.s.
Czech Catholic Church agribusiness investment company
CZECH REPUBLIC

Acquired 100% of Business Operations

SUHOX, s.r.o.
SPV owning 500 ha of arable land
CZECH REPUBLIC

Advised on Purchase of Company

Advised Agricola ISIDOR, a Czech Catholic Church agribusiness investment company, on the purchase of SUHOX, an SPV owning 500 hectares of land.

REAL ESTATE MANAGEMENT AND DEVELOPMENT

RESIDENTIAL

SEA Group
International property conglomerate
CHINA

Acquired 100% of Shares

Asian Growth Properties Ltd
Real estate investment and developer
CHINA

Advised on Sale of Company

Advised real estate developer Asian Growth Properties on its sale to international property conglomerate SEA Group.

Constructora Colpatria
Leading construction company in Colombia
COLOMBIA

Acquired Investment Interest in Seller's Business

La Felicidad
Real estate management and development company
COLOMBIA

Advised on Sale of Investment Interest

Advised Constructora Colpatria, the leading construction company in Colombia, on the acquisition of an investment interest in real estate management and development company La Felicidad.

CP Holdings
Hotel operator
UNITED KINGDOM

Public Purchase offer all registrated ordinary Shares of the target Company

Danubius Hotels Group
Hotel operator
HUNGARY

Financial Advisory

Advised CP Holdings, a UK based hotel operator on the public purchase offer of all registrated ordinary shares of the target company, Danubius Hotels Group, a Budapest-based hotel operator.

Retail

APPAREL RETAILING

Mitsui Matsushima
Coal mining and trading firm
JAPAN

Acquired 100% of Business Operations

Hanabishi-sewing
Suits maker
JAPAN

Advised on Sale of Portfolio Company

Advised Phoenix Capital on the sale of its portfolio company, Hanabishi-sewing, a suit maker which was aquired by Mitsui Matsushima.

AUTOMOTIVE RETAILING

Harley-Davidson Inc.
Global producer of motorcycles
UNITED STATES

Acquired 100% of Business Operations

Fred Deeley Imports Ltd.
Canadian distributor of Harley Davidson products
CANADA

Advised on Sale of Company

Advised Fred Deeley Imports Ltd, a Concord-based motorcycle dealer, on its sale to Harley-Davidson Inc of the US.

AUTO IN s.r.o.
Leading Czech Ford dealership
CZECH REPUBLIC

Acquired enterprise and real estate

Rudolf Homolka
Regional Ford and Volvo dealership
CZECH REPUBLIC

Advised on Sale of Company

Advised regional car dealership Rudolf Homolka on its sale to leading Czech dealership AUTO IN.

Undisclosed Buyer
Private investor
BELGIUM

Acquired 100% of Business Operations

Garage Jos Van Dijck bvba
Distribution of cars (Toyota)
BELGIUM

Advised on Sale of Company

Advised car dealership Garage Jos Van Dijck on the divestment of its entire share capital to an undisclosed acquiror.

DISCOUNT AND DEPARTMENT STORE RETAILING

Kopecky Auto
Car dealership
CZECH REPUBLIC

Acquired 100% of Business Operations

Auto Grál s.r.o.
BMW dealer
CZECH REPUBLIC

Advised on Sale of Company

Advised Auto Gral, a BMW car dealership, on its sale to Kopecky auto dealership.

Adelis Equity Partners Fund I
International PEG with €400 million fund
SWEDEN

Acquired a Majority Stake of the Company

Puuilo Oy
DIY discount retailer with 15 stores and online
FINLAND

Advised on Purchase of Company

Advised the acquiror, Adelis Equity Partners Fund I AB of Sweden, a unit of Adelis Equity Partners AB, on its acquisition of an undisclosed majority interest in Puuilo Oy, a Vantaa-based hardware retailer, from Sentica Partners Oy and the company's management team, in a secondary buyout transaction.

HOME IMPROVEMENT RETAILING

Market Dome Zrt.
Investment firm
HUNGARY

Acquired Commercial Rights

Dyras Kft.
Household equipment distributor
HUNGARY

Advised on Purchase of the Target's Commercial Rights

Advised Market Dome Zrt, an investment services company, on acquiring the commercial rights of Dyras Kft, a Budapest-based wholesaler of household appliances.

OTHER RETAILING

Miko NV
Belgian coffee roaster in the out-of-home market
BELGIUM

Acquired 70% of Business Operations

ABC Mokka ApS
A leading Danish provider of vending machines
DENMARK

Advised on Purchase of Company

Advised Miko NV on its acquisition of a 70% stake in ABC Mokka ApS' business operations. The acquisition is in line with Miko's long-term strategy to set up coffee service organizations through subsidiaries in a growing number of countries.

OTHER RETAILING

PNC Riverarch Capital
Private equity group
UNITED STATES

Acquired Majority Control of Business Operations

Feeders Supply Company, Inc.
16 store independent pet specialty retail chain
UNITED STATES

Advised on Sale of Company

Advised Feeders Supply Co Inc., a Louisville-based pet store operator, on its sale to PNC Riverarch Capital, a unit of PNC Financial Services Group Inc., in a leveraged buyout transaction.

Feeders Supply Holdings, LLC
Brick and mortar pet specialty retailer
UNITED STATES

Acquired 100% of Business Operations

Chow Hound Pet Supplies
Brick and mortar pet specialty retailer
UNITED STATES

Advised on Sale of Company

Advised pet store operator Chow Hound on its sale to Feeders Supply, a unit of PNC Riverarch Capital.

GGT a.s.
Largest Slovak tobacco and press retail chain
SLOVAK REPUBLIC

Acquired Majority Control of Business Operations

VALMONT CR, spol. s r.o.
Top 3 Czech tobacco & press retail chain
CZECH REPUBLIC

Advised on Sale of Company

Advised tobacco retailer Valmont on its sale to GGT, Slovakia's tobacco & press retail chain.

THOM Europe S.A.S.
Major european jewelry retailer
FRANCE

Acquired 100% of Business Operations

ORO VIVO AG
3rd largest German jewelry retailer
GERMANY

Advised on Sale of Company

Advised Christian Bernand Group on the sale of jewellery chain ORO VIVO to jewellery company THOM Europe.

Controlling shareholders of Empik Media & Fashion SA.
Shareholders
POLAND

Acquired 24.6% of Shares

Empik Media & Fashion S.A.
Leading retail and ecommerce distrributor
POLAND

Advised on Purchase of Shares

Advised the controlling shareholders of Empik Media & Fashion, a retail and ecommerce distributor, on the purchase of shares.

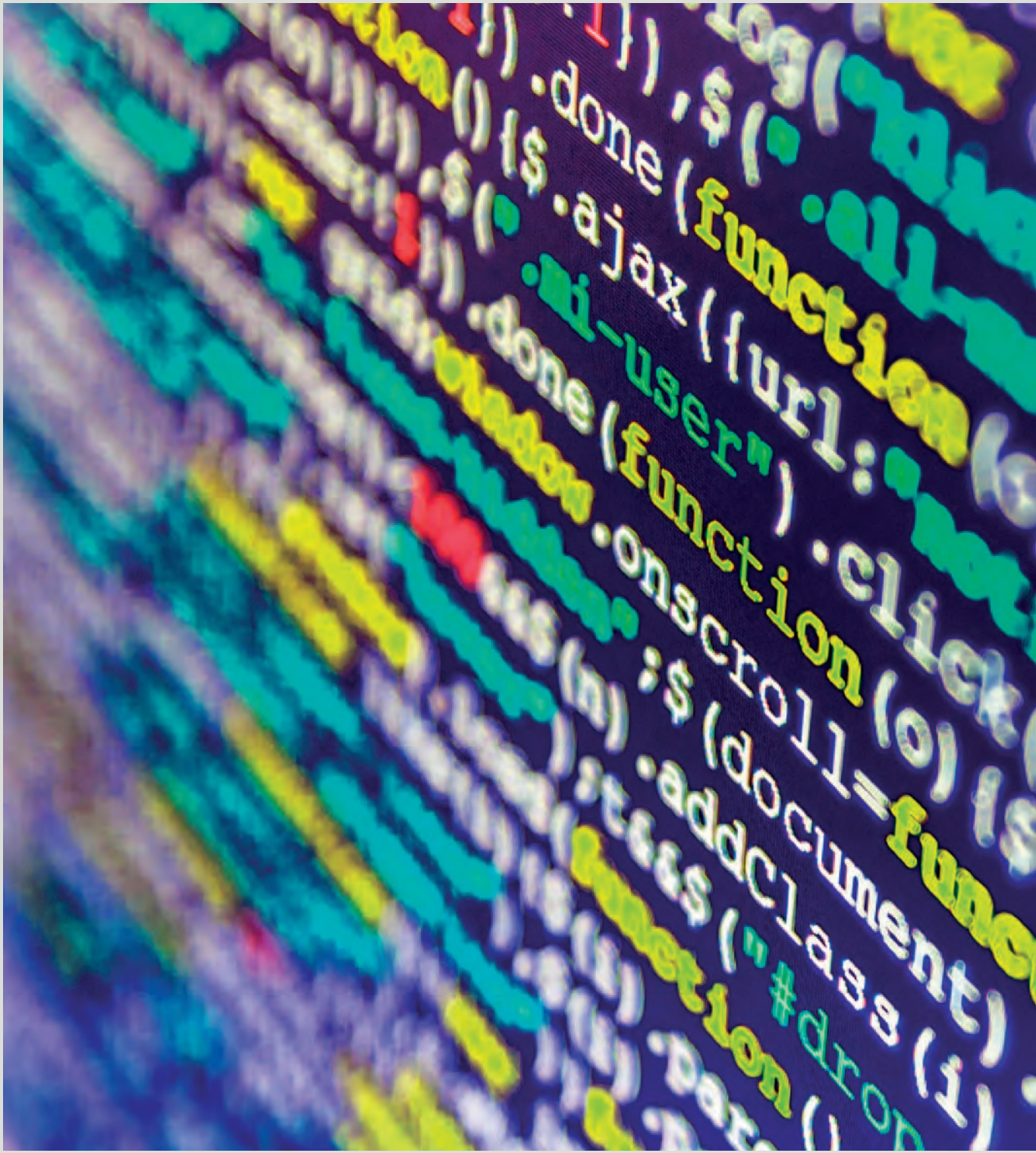
The Royal Mint Ltd
Coin minting and bullion trading
UNITED KINGDOM

Acquired Significant Minority Stake in Seller's Business

Sovereign Rarities Ltd
Rare coin dealer
UNITED KINGDOM

Advised on a Significant Minority Investment

Advised The Royal Ming, a long established coin minting and bullion trading company, on its significant minority investment in rare coin dealer Sovereign Rarities.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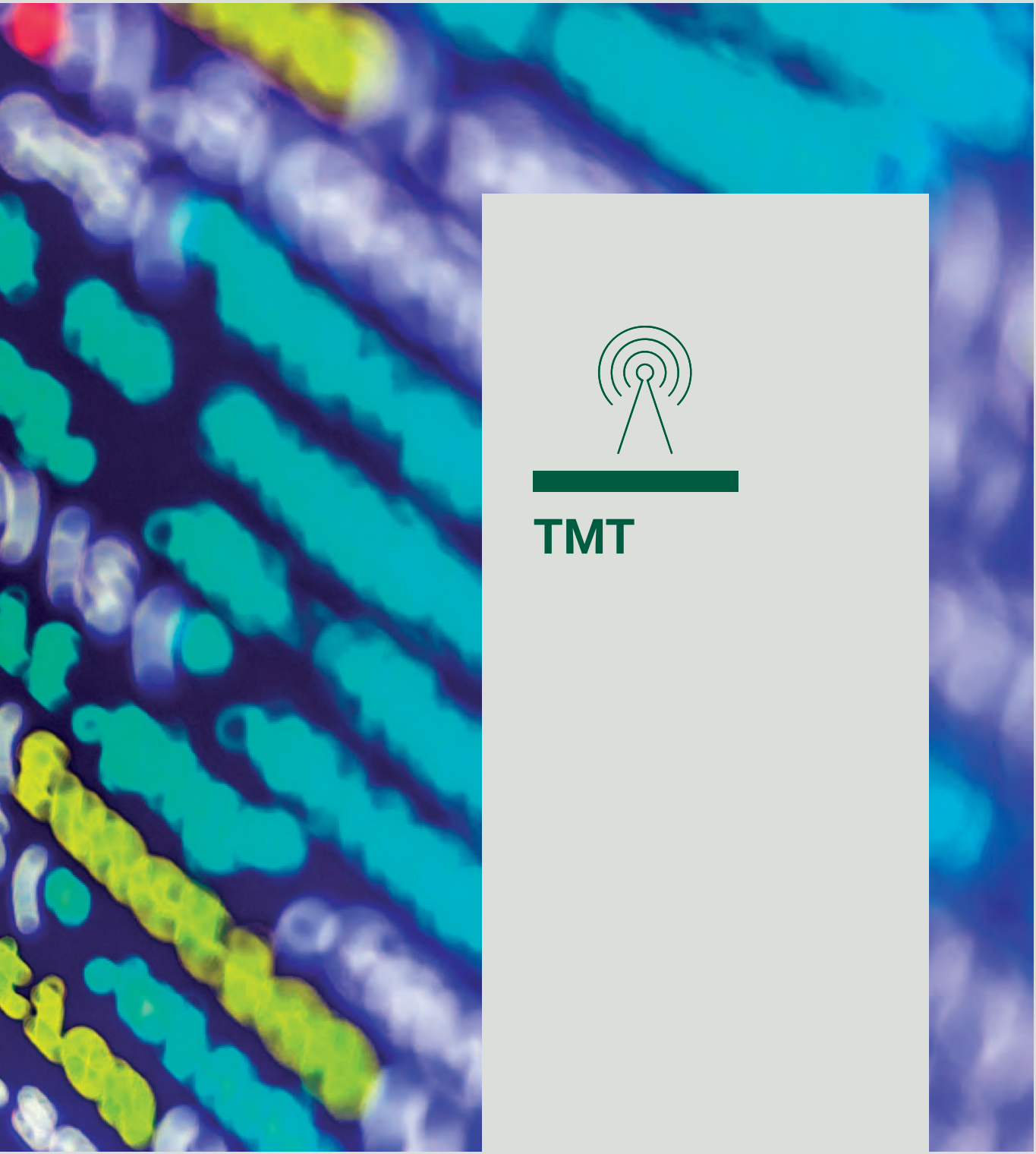


TMT

HIGH TECHNOLOGY

COMPUTERS AND PERIPHERALS

Advanced Printer Company International Limited
Manufacturer and seller of specialized dot matrix
CHINA

Acquired Selected Assets of Seller Business Operations

Olivetti Banking & Postal Line of Business
MFP printers and scanners for banking & postal
ITALY

Advised on Sale of Company

Advised on the sale of Olivetti's Banking & Postal line of business specializing in MFP printers and scanners to Advanced Printer Company, a Chinese manufacturer of specialized dot matrix.

E-COMMERCE / B2B

Turning Point Brands, Inc.
Smokeless and smoking tobacco products company
UNITED STATES

Acquired 100% of Business Operations

Smoke Free Technologies Inc. dba VaporBeast
E-commerce platform for e-vapor products
UNITED STATES

Advised on Sale of Company

Advised VaporBeast, one of the fastest growing e-commerce companies in the U.S. that develops and sells smoke free technology products, on its sale to Turning Point Brands.

ELECTRONICS

Pamica AB
Swedish private equity firm
SWEDEN

Acquired 100% of Business Operations

Safe Solutions AB
Digital security company
SWEDEN

Advised on Purchase of Company

Advised Swedish PE firm Pamica on the acquisition of Safe Solutions, a digital security company.

INTERNET INFRASTRUCTURE

Sobro AB
Swedish private equity firm
SWEDEN

Acquired Majority Control of Business Operations

Maintrac AB
System integrator within fiber technology
SWEDEN

Advised on Sale of Company

Advised Maintrac, a fiber technology systems integrator, on its sale to private equity firm Sobro.

INTERNET SOFTWARE AND SERVICES

Standard Investment
Private equity firm
NETHERLANDS

Acquired 100% of Business Operations

Koning & Hartman Network Services
Construction of glass reinforced cables
NETHERLANDS

Advised on Sale of Company

Advised Koning & Hartman, a telecom infrastructure company, on the sale of its Network Services division, which specializes in the consutruction of glass reinforced cables, to private equity firm Standard Investment.

Spectrum Equity Management
Private equity firm
UNITED STATES

Invested in Seller

Tenstreet
Provider of web-based tools
UNITED STATES

Advised on Recapitalization

Served as the exclusive financial adviser to Tenstreet, the leading web-based provider of driver recruiting software and workflow solutions for the trucking and transportation industry, on its growth investment from Spectrum Equity.

Jorudan
Internet application and software developer
JAPAN

Formed Joint Venture

Remunera
Electronic meal voucher system provider
ISRAEL

Advised on formation of JV

Advised Remunera, a leading electronic meal benefits service provider in Israel, on establishment of JV with Jorudan, Japan-based software/ systems developer. The JV will provide an electronic meal voucher system for corporate clients and restaurants in Japan.

Southern Communications Ltd
Tier 2 ISP and telecom solutions provider
UNITED KINGDOM

Acquired 100% of Equity

Link Connect Services Ltd
Mission critical IT infrastructure provider
UNITED KINGDOM

Advised on Sale of Company

Advised Link Connect Services, an internet service provider, on its sale to Southern Communications, a telecom services company.

HIGH TECHNOLOGY

INTERNET SOFTWARE AND SERVICES

Local financial investors
Financial investors
HUNGARY

Acquired Minority Stake and Injected Capital

Doqsys Zrt.
e-procurement services
HUNGARY

Advised on Sale of Company

Advised e-procurment services company Doqsys on capital raising and the sale of minority shares to private investors.

Valent Capital Partners
Search and investment fund
UNITED STATES

Acquired Majority Control of Business Operations

ISI Telemanagement Solutions
Unified communications solutions
UNITED STATES

Advised on Sale of Company

Advised ISI, a leading Unified Communications (UC) Management solutions provider, on its sale of a controlling interest to investment fund Valent Capital Partners.

Braathe Gruppen AS
IT management and cloud computing services
NORWAY

Acquired 100% of Business Operations

Netclient
IT management and cloud computing services
NORWAY

Advised on Sale of Company

Advised Netclient, an IT management and cloud computing services provider, on its sale to Braathe Gruppen, a provider of information and communications technology services.

Investor Group
Financial Investors
TURKEY

Acquired a Strategic Stake via a Capital Increase

Trawell Data Servisleri
Mobile data package provider to travellers
TURKEY

Advised on Sale of Company

Advised Trawell Data, a provider of mobile data packages and services to travellers, on the sale of a strategic stake to private investors via a capital increase.

IT CONSULTING AND SERVICES

Group of Investors and Investment Funds
Private investors
TURKEY

Acquired Investment Interest in Seller's Business

iPara
Online payment and virtual POS solutions provider
TURKEY

Advised on Sale of Company

Advised iPara, an online payment and virtual POS solutions provider, on its sale to a group of private investors.

Comparex AG
Consulting and cloud-based professional services
GERMANY

Acquired Majority Control of Business Operations

Dataserv Information Technologies
Provider of IT optimization and security solutions
TURKEY

Advised on Sale of Company

Advised Dataserv Information Technologies, a company specializing in the fields of IT Security and Optimization, on its majority stake sale to Comparex AG, one of the world's leading global IT companies.

Undisclosed
Family office
GERMANY

Provided Growth Funding

saascom GmbH
Provider of software solutions
GERMANY

Advised on the Placement of Debt

Advised saascom Gmbh, a provider of software solutions on the placement of debt in a transaction with an undisclosed buyer.

Private Investor
Private Investor
BELGIUM

Acquired 100% of Business Operations

4 Business Software nv
ICT consultancy
BELGIUM

Advised on Sale of Company

Advised 4 Business Software, an IT consulting organization, on its sale to an undisclosed private investor.

HIGH TECHNOLOGY

IT CONSULTING AND SERVICES

Visma AS
Software consulting and development
NORWAY

Acquired 100% of Business Operations

Optivasys AB
IT consultancy firm focusing on Qlik software
SWEDEN

Advised on Sale on Company

Advised Optivasys, an IT consultancy firm focusing on Qlik software, on its sale to Visma, a software consulting and development firm.

Combitech AB
Nordic technology consulting company
SWEDEN

Acquired Majority Control of Business Operations

Watchcom Security Group AS
Cyber security specialist
NORWAY

Advised on Sale of Company

Advised Watchcom Security, a provider of managed security services, on its sale to Combitech, a provider of consulting services within advanced systems and software design.

Pauwels Consulting bvba
ICT consultancy
BELGIUM

Acquired 100% of Business Operations

P.I.T. Advisor
ICT consultancy
BELGIUM

Advised on Sale of Company

Advised P.I.T. Advisor, an IT service provider specialized in ERP solutions, software applications, hardware and project sourcing, on its sale to Pauwels Consulting, a multidisciplinary IT consulting services provider.

Evry Sweden AB
Nordic leader in IT consultancy services
SWEDEN

Acquired 100% of Business Operations

Netrelations of Scandinavia AB
Digital transformation services
SWEDEN

Advised on Sale of Company

Advised Netrelations, a provider of IT consulting and solutions, on its sale to IT services company Evry. The acquisition positions Evry as the leading digital solutions provider in the Nordic region.

OTHER HIGH TECHNOLOGY

Procano AS
IT operations
NORWAY

Acquired 100% of Business Operations

Simpleo AS
IT operations
NORWAY

Advised on Purchase of Company

Advised Procano, a provider of industrialized IT services to small and large businesses, on the purchase of Simpleo, an IT solutions firm.

Norwest Venture Partners
Private equity firm
UNITED STATES

Acquired Investment Interest in Seller's Business

Infutor Data Solutions Corporation
On-demand data solutions provider
UNITED STATES

Advised on Strategic Investment

Advised Infutor Data Solutions, a privately-held on-demand data solution provider and leader in the information services marketplace, in its strategic investment led by the growth equity team at Norwest Venture Partners.

Eurofiber Group
Industry leader in digital infrastructure
NETHERLANDS

Acquired 100% of Business Operations

Dataplace BV
Datacenter
NETHERLANDS

Advised on Sale of Company

Advised Dataplace, a Dutch regional Tier III datacenter operator, on its sale to Eurofiber Group, a provider of digital infrastructure services through fiber optic networks and datacenters.

Ingram Micro, Inc.
World's largest wholesale tech product distributor
UNITED STATES

Acquired 100% of Shares

RRC Poland Sp. z o.o.
Leading IT value-added distributor
POLAND

Advised on Sale of Company

Advised RRC Poland, an IT value-added distributor, on its sale to Ingram Micro, the world's largest wholesale distributor of tech products.

HIGH TECHNOLOGY

SEMICONDUCTORS

Infineon Technologies AG
Semiconductor solutions provider
GERMANY

Acquired 100% of Shares

Innoluce B.V.
Innovator of MEMS laser scanning modules
NETHERLANDS

Advised on Sale of Company

Advised Innoluce, a fabless semiconductor company specialized in innovative miniature laser scanning modules, on its sale to Infineon, a global leader in semiconductor solutions.

SOFTWARE

Freudenberg Group
Technology group
GERMANY

Acquired 100% of Business Operations

awetis systems GmbH & Co. KG
Provider of manufacturing execution systems
GERMANY

Advised on Sale of Company

Advised Awetis GmbH on the sale of subsidiary Awetis Systems, a provider of manufacturing execution systems, to technology group Freudenberg. The transaction was part of a restructuring process as Awetis faces insolvency proceedings.

Total Specific Solutions B.V.
Vertical market software group
NETHERLANDS

Acquired 100% of Business Operations

Infoflex Data AB
Software solutions for the automotive industry
SWEDEN

Advised on Purchase of Company

Advised Total Specific Solutions, a vertical market software group, on the purchase of Infoflex Data, a company specialized in software solutions for dealers, repair shops and wholesalers in the automotive industry.

NCXX Group Inc. & Sequedge Investment Inc.
Communication equipment maker & Investment firm
JAPAN

Acquired Minority of Company's Equity

Terilogy Co.,Ltd.
Distributor of hardware and software products
JAPAN

Advised Management on Sale of Equity

Advised top management of Terilogy, a distributor of imported hardware and software products, on the sale of minority shares to NCXX Group, engaged in providing communication equipment, and to investment firm Sequedge Investment.

Vector Informatik GmbH
Software and engineering services
GERMANY

Acquired 100% of Business Operations

Vector Software, Inc.
Dynamic automated testing for embedded software
UNITED STATES

Advised on Sale of Company

Advised Vector Software, a market leading provider of dynamic automated test tools for embedded software, on its sale to German software publisher and engineering services company Vector Informatik.

Vitec Software Group AB
Industry-specific business systems
SWEDEN

Acquired 100% of Business Operations

Plania AS
Industry-specific software for property management
NORWAY

Advised on Purchase of Company

Advised Vitec Software, a developer of business specific software systems, on the purchase of Plania, a provider of software for management and maintenance of buildings.

Total Specific Solutions (TSS) B.V.
Vertical markets software (VMS)
NETHERLANDS

Acquired 100% of Business Operations

Magenta Multimedia Tools B.V.
Software for safety and healthcare
NETHERLANDS

Advised on Sale of Company

Advised Magenta Multimedia Tools, a developer of software for professional management and organizational improvement, on its sale to Total Specific Solutions, a developer of vertical market enterprise software solutions for businesses in Europe.

MAY INVEST
Private investment company
TURKEY

Acquired Investment Interest in Seller's Business

Natek Bilisim
Cyber security software development
TURKEY

Advised on Sale of Company

Advised Natek Bilisim, a cybersecurity and systems management software developer, on the disposal of a minority stake to an investor group led by May Invest.

HIGH TECHNOLOGY

SOFTWARE

Solera Inc / Audatex
IT risk management and asset protection software
UNITED STATES

Acquired 100% of Business Operations

HDS (Health Digital Systems)
Digital solutions for the healthcare industry
MEXICO

Advised on Purchase of Company

Advised Solera/Audatex, a global leader in data software on the purchase of Health Digital Systems, a provider of IT services for the healthcare sector.

Dos Rios Partners
Private equity and SBIC firm
UNITED STATES

Acquired Majority Control of Business Operations

The DiSTI Corporation
Software for simulated training/embedded systems
UNITED STATES

Advised on Sale of Company

Advised DiSTI, the pioneer and leading provider of customized 3D virtual maintenance training solutions and graphical user interface software, on its partnership with private equity firm Dos Rios Partners.

Newscyle Solutions
Mobile content & application automation provider
UNITED STATES

Acquired

DoApp, Inc.
Mobile application development
UNITED STATES

Advised on Sale of Company

Advised DoApp, a provider of a mobile content and application automation platform for media companies, on its acquisition by Newscyle Solutions, a developer of software technologies for the global news media industry.

MindForge
Hub for IT companies and software start-ups
CZECH REPUBLIC

Acquired 73.5% of the Company

SODATSW
Developer of monitoring and encryption software
CZECH REPUBLIC

Advised on Sale of Company

Advised security software developer SODATSW on its sale to MindForge, a software publisher and hub for IT start-ups.

Vitec Software Group AB
Industry-specific business systems
SWEDEN

Acquired 100% of Business Operations

MV-Nordic A/S
Cloud-based assistive learning tools for reading/writing disorders
DENMARK

Advised on Purchase of Company

Advised Vitec Software Group, a provider of industry specific business sytems, on its purchase of MV-Nordic, provider of cloud-based assistive learning tools.

CJ Games
Online development unit of CJ E&M
KOREA, DEMOCRATIC PEOPLE'S REPUBLIC OF

Acquired Majority Control of Business Operations

SHR Group
Online game publishing company
TURKEY

Advised on Sale of Company

Advised SHR Group, the regional broadcast right holder of popular games, to sell its 50% shares to CJ Games, a subsidiary of CJ Group, one of the largest holding companies in South Korea.

CJ Games
Online development unit of CJ E&M
KOREA, DEMOCRATIC PEOPLE'S REPUBLIC OF

Acquired Majority Control of Business Operations

Joy Game
Online game publishing company.
TURKEY

Advised on Sale of Company

Advised Joy Game, top multiplayer online game and entertainment company according to number of active members, to sell its 50% stake to CJ Games, a subsidiary of CJ Group, one of the largest holding companies in South Korea. Upon completion of this transaction CJ Games became the sole owner of Joygame.

Medtech
Leading Moroccan operator in the IT sector
MOROCCO

Acquired Minority Stake

S2M
Leading Moroccan operator in the epayment sector
MOROCCO

Advised on Sale of a Minority stake in the Company

Advised S2M the leading electronic money solution provider in Morocco, listed on the Casablanca Stock Exchange on its minority stake (32%) sale to MedTech, Morocco's leading IT business system integrator. Through its acquisitions and continued focus on R&D, MedTech aims to become a major player in the rapidly growing Fintech industry in Africa.

MEDIA AND ENTERTAINMENT

ADVERTISING AND MARKETING

Newton Media a.s.
Media monitoring and media analysis company
CZECH REPUBLIC

Acquired 51% of the Shares

MCA Grupa d.o.o.
Media monitoring and media analysis company
SLOVENIA

Advised on Sale of Company

Advised Pristop Skupina d.o.o., headquartered in Ljubljana on sale of its 51% share in MCA Grupa to Newton Media a.s., the leading media monitoring provider in CEE, headquartered in Prague.

GSP Marketing Technologies, Inc.
Retail branding and marketing
UNITED STATES

Acquired Business Operations

Great Big Pictures, Inc.
Delivers printing, propping and visual fixturing
UNITED STATES

Advised on Purchase of Company

Advised GSP Marketing Technologies, a retail services provider located in Clearwater, to purchase all of the assets of the Madison, Wisconsin-based, large-format graphics production lab, Great Big Pictures (GBP), resulting in a strategic merger of two leaders in retail marketing and store-level execution.

Silva International
Private equity investment firm
UNITED KINGDOM

Acquired 100% of Shares

Electric Word plc
Sports news, information and analysis group
UNITED KINGDOM

Advised on Sale of Company

Advised Electric Word, a sports news, information and analysis group, on its sale to private equity invesmtment firm Silva International.

Candid Group B.V.
Integrated communications services
NETHERLANDS

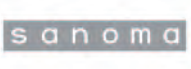
Acquired 100% of Business Operations

Stroom mediacommunicatie B.V.
Strategic media communication agency
NETHERLANDS

Advised on Sale of Company

Advised Stroom, a srategic media communications agency, on its sale to Candid Group, an integrated communications services provider.

OTHER MEDIA AND ENTERTAINMENT



Sanoma Digital NL
Consumer media and learning company
NETHERLANDS

Acquired Majority Control Of Business Operations

Kortingisleuk.nl
Online cashback platform
NETHERLANDS

Advised on Sale of Company

Advised Kortingisleuk, an online cashback plaform for retail shoppers, on its sale to Sanoma Digital, a consumer media and learning company.

Huis Ten Bosch Co. Ltd. / Creek & River Co. Ltd.
Theme park operator / Agency services
JAPAN

Acquired a Majority Shareholding

GAGA Corporation
Movie distribution services
JAPAN

Advised on Allocation of New Shares

Advised GAGA Corporation, a Tokyo-based distributor of movies, on the allocation of new shares. A majority position was acquired by an investor group comprised of Huis Ten Bosch and Creek & River.

PUBLISHING

Sequedge Investment Inc.
Japan-based boutique investment firm
JAPAN

Acquired a majority shareholding as a means of restructuring

Jitsugyo no Nihon Sha, Ltd.
One of the oldest Japanese publishing company
JAPAN

Provided Restructuring Advisory Service

Sequedge Investment Inc acquired an undisclosed minority stake in Jitsugyo no Nihon Sha Ltd, a Chuo-Ku, Tokyo-based publisher of books and magazines, in a privately negotiated transaction. IMAP advised Jitsugyo no Nihon Sha, Ltd.

TELECOMMUNICATIONS

SPACE AND SATELLITES

CETel GmbH
Telecommunications provider
GERMANY

Acquired the global managed satellite services business unit

Onlime GmbH
Operator of fiber and satellite telecommunications
GERMANY

Advised on Sale of Assets

Advised wired telecommunications carrier Onlime on the sale of its Manage Satellite business to Central European Telecom Services.

TELECOMMUNICATIONS SERVICES

Magnet Networks
Leading telecommunications provider to Irish SMEs
IRELAND

Acquired the Retail Business Division of

Imagine Communications Group
Telecommunications provider to Irish SMEs
IRELAND

Advised on Purchase of Company

Advised Magnet Networks, offerring a range of broadband, wi-fi, voice and cloud telephony solutions along with cyber security and managed services, on its purchase of the Irish retail business division of Imagine Communications Group. Magnet becomes the third largest provider of business telecoms in Ireland, doubling its customer base to 11,000 SMEs and corporates following the transaction.

Site Service Holding AS
Management holding company
NORWAY

Facilitated MBO and Credit Facilities

Site Service AS
Build and maintain mobile and telecom network
NORWAY

Advised on the Placement of Debt and Equity

Advised Site Service AS, a company involved in the build and maintenance of mobile and telecom network in Norway, on the placement of debt and equity.

QUANTUM CAPITAL PARTNERS
Vulture fund
GERMANY

Acquired 100% of Business Operations

Undisclosed Seller
Professional telephony, information systems
FRANCE

Advised on Sale of Company

Advised on the sale of an undisclosed company to Quantum Capital Partners, a German vulture fund.

WIRELESS

QUANTUM CAPITAL PARTNERS
Vulture fund
GERMANY

Acquired 100% of Business Operations

EERT
Professional telephony, information systems
FRANCE

Advised on Sale of Company

Quantum Capital Partners AG of Germany acquired Eiffage Energie Reseaux & Telecom SASU and Eiffage Energie Communications Reseaux & Securite SA, providers of telecommunications services, from Eiffage Energie SASU, in a leveraged buyout transaction.

LINK Mobility Group ASA
Provider of B2C mobile messaging and services
NORWAY

Acquired 100% of Shares

Labyrintti Media Oy
Provider of B2C mobile messaging and services
FINLAND

Advised on Sale of Company

Advised Labyrintti Media, the top provider of mobile solutions in Finland, on its sale to LINK Mobility, Scandinavia's leading supplier of mobile solutions.

EvolveIP
Cloud communications company
UNITED STATES

Acquired 100% of Shares

Mtel BV
Cloud communications company
NETHERLANDS

Advised on Sale of Company

Advised cloud communications company Mtel on its sale to EvolveIP.

NetByNet
Broadband internet provider
RUSSIA

Acquired 100% of Business Operations

Advantage Telecom
Broadband internet provider
RUSSIA

Advised on Sale of Company

Advised the shareholders of Advantage Telecom, the leading broadband operator in Dmitrov city (Moscow region), during the sale to NetByNet, the fixed broadband business of Megafon, a top-3 Russian telecom company.

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IMAP
The world's leading global M&A partnership since 1973
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