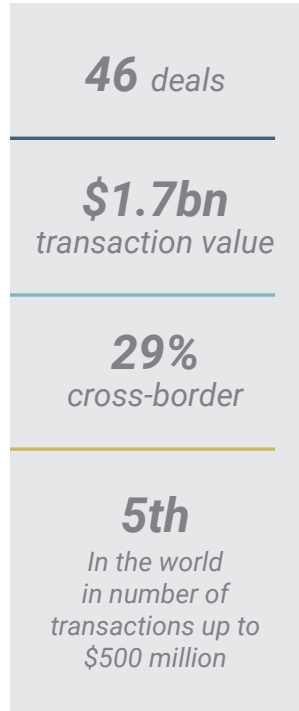


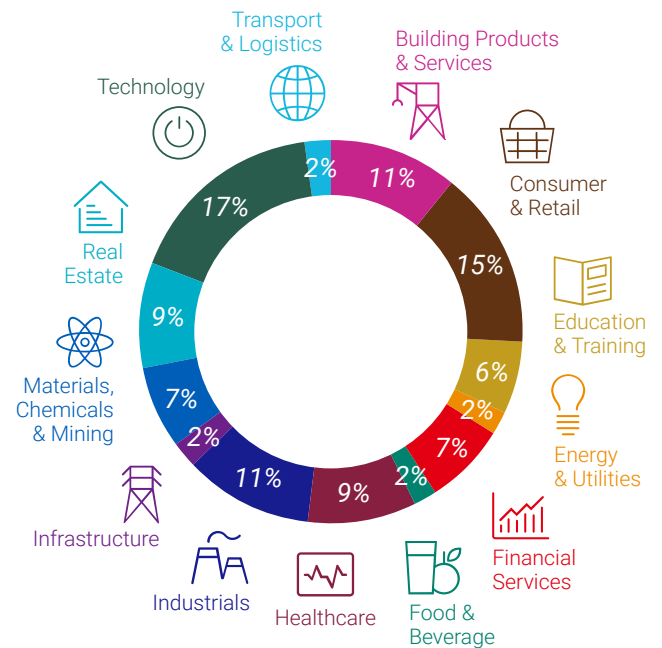
## IMAP closed 46 deals worth over \$1.7bn in Q1 2019

### Global Performance

Rank	Advisor
1	PwC
2	Mizuho Financial
3	Rothschild & Co
4	KPMG
<b>5</b>	<b>IMAP</b>
6	Sumitomo Mitsui
7	Raymond James
8	JP Morgan
9	Citi
10	Houlihan Lokey



### Deal Distribution by Sector Q1



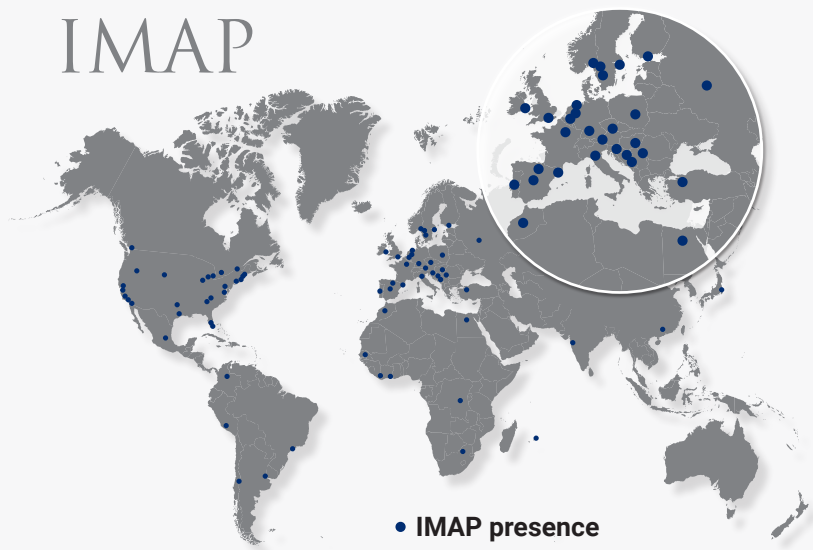
Ranking based on number of transactions closed in Q1 2019. Undisclosed values and values up to \$500 million.  
Source: Thomson Reuters and IMAP internal data.

IMAP closed 46 M&A deals worth more than \$1.7bn in Q1 2019. Consistent with IMAP's track record, 29% of the deals were cross-border. Deals were closed across 13 different sectors, with Technology and Consumer & Retail the most represented.

“Our mid-market expert advisors across the world started the year on a strong note and remain optimistic about deal activity going forward despite concerns of a slowdown.”

Jurgis V. Oniunas, IMAP Chairman

## IMAP



### Proven, trusted advisors with global industry experience

- IMAP is one of the world's leading M&A partnerships.
- IMAP's 60+ offices in 40 countries gives you unrivalled global reach in local markets.
- IMAP enables you to draw on the collective experience of more than 400 bankers.
- IMAP provides you with tangible insight into valuation and sector dynamics globally, and allows you to identify investors from around the world interested in growing your business.

## Selected Transactions

**HEALTHCARE**



**BIOGROUPLCD**  
biologie médicale

FRANCE

Acquired 100% of  
Business Operations



GROUPE  
**BIOMAG**  
LABORATOIRE DE BIOLOGIE MEDICALE

FRANCE

**IMAP**

ADVISED ON PURCHASE OF COMPANY

**EDUCATION & TRAINING**



LCI EDUCATION  
NETWORK

CANADA

Acquired Majority Control of  
Business Operations




**HEM**  
BUSINESS SCHOOL

MOROCCO

**IMAP**

ADVISED ON SALE OF COMPANY


**TECHNOLOGY**



**esas**

NETHERLANDS

Acquired 100% of  
Business Operations



**teletronika**

NETHERLANDS

**IMAP**

ADVISED ON SALE OF COMPANY

**INFRASTRUCTURE**



**Gen R**

CHILE

Sold 60% of  
Terminal Puerto Arica to



**BELFI** **NELTUME PORTS**  
Empowering Trade

CHILE

**IMAP**

ADVISED ON SALE OF COMPANY

**BUILDING PRODUCTS & SERVICES**



**eqos**  
Energie

GERMANY

Acquired 100% of  
Business Operations



**BiLFINGER**

GERMANY

**IMAP**

ADVISED ON SALE OF COMPANY

**INDUSTRIALS**



**WELAND**

SWEDEN

Acquired 100% of  
Business Operations




**ROTAGE**

SWEDEN

**IMAP**

ADVISED ON SALE OF COMPANY

**MATERIALS**



**EMIL**

INDIA

Acquired 100% of  
Business Operations


**Pro Minerals Private Limited**

INDIA

**IMAP**

ADVISED ON SALE OF COMPANY


**TECHNOLOGY**



**GENERAC**

USA

Acquired 100% of  
Business Operations




**neurio**

CANADA

**IMAP**

ADVISED ON SALE OF COMPANY


**CONSUMER & RETAIL**



**HYPER PET**

USA

Acquired 100% of  
Business Operations



**Our Pets**

USA

**IMAP**

ADVISED ON SALE OF COMPANY